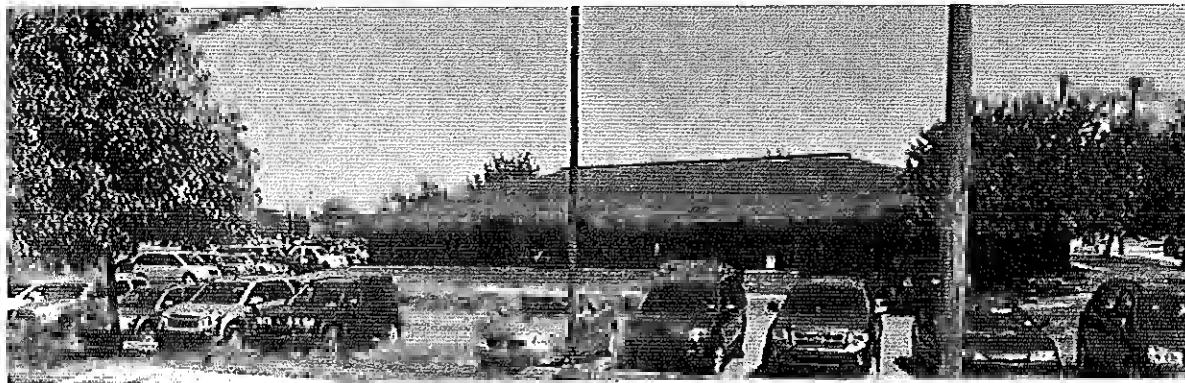


**REAL ALTERNATIVES**  
**The MI Pregnancy and Parenting Support Services Program**

**Initial Site Visit Report**

**Site Name:** Bethany Christian Services

**Address:** 30685 Barrington St., Suite 140, Madison Heights, MI 48071



**Site #:** 0804MI

**Site Director:** Dawn Baker

**Counties Served:** Oakland

**Date of Remote Video Visit:** 9/21/2015

**Contract signed:** 3/9/2016

**Visit Conducted By:** Heather Lewis

**I. Facility**

**General Observations:** All counseling areas, office space, lavatories, safety features, pantry/storage areas, and insurance coverage were inspected. No issues found.

**II. Program Profile**

**General Observations:** Pregnancy testing, educational program and materials, referral relationships, and site-specific information and accessibility were reviewed. No issues found.

**III. Corporate Administration**

**General Observations:** Program records, general policies, general procedures, client confidentiality issues, and required on-site corporate records were reviewed. No issues found.

**IV. Project Management & Compliance**

**General Observations:** The program and contractual requirements of the Michigan Pregnancy and Parenting Support Services Program have been reviewed. No issues found.

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V. **Program Highlights**

General Observations:

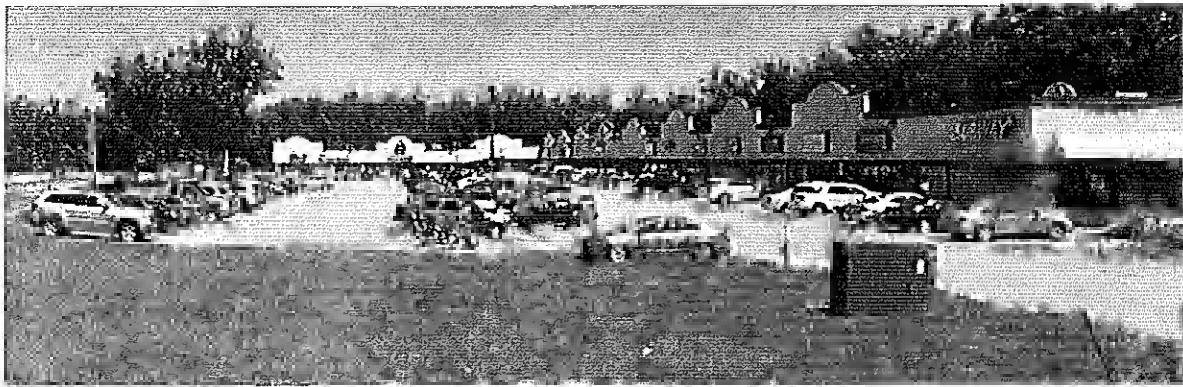
Center is located with a plaza. Counseling rooms are private. The waiting area is comfortable and educational material readily available to the clients. Site has access to small pantry to aid clients.

Heather Lewis  
Site Monitor's Signature

**REAL ALTERNATIVES**  
**The MI Pregnancy and Parenting Support Services Program**

**Initial Site Visit Report**

**Site Name:** Bethany Christian Services  
**Address:** 1848 E. Sherman Blvd, Suite 1, Muskegon, MI 49444



**Site #:** 0805MI

**Site Director:** Reva Shultz

**Counties Served:** Muskegon

**Date of Remote Video Visit:** 10/21/2015

**Contract signed:** 3/9/2016

**Visit Conducted By:** Heather Lewis

**I. Facility**

General Observations: All counseling areas, office space, lavatories, safety features, pantry/storage areas, and insurance coverage were inspected. No issues found.

**II. Program Profile**

General Observations: Pregnancy testing, educational program and materials, referral relationships, and site-specific information and accessibility were reviewed. No issues found.

**III. Corporate Administration**

General Observations: Program records, general policies, general procedures, client confidentiality issues, and required on-site corporate records were reviewed. No issues found.

**IV. Project Management & Compliance**

General Observations: The program and contractual requirements of the Michigan Pregnancy and Parenting Support Services Program have been reviewed. No issues found.

**V. Program Highlights**

**General Observations:**

Center is located within a plaza. Counseling rooms are private. The waiting area is comfortable and educational material readily available to the clients. Site has access to small pantry to aid clients.

Heather Lewis  
Site Monitor's Signature

**REAL ALTERNATIVES**  
**The MI Pregnancy and Parenting Support Services Program**

**Initial Site Visit Report**

**Site Name:** Bethany Christian Services  
**Address:** 1055 Carriage Hill Drive, Suite 2, Traverse City, MI 49686



**Site #:** 0806MI

**Site Director:** Sarah Lockey

**Counties Served:** Grand Traverse

**Date of Remote Video Visit:** 1/28/2016

**Contract signed:** 3/9/2016

**Visit Conducted By:** Heather Lewis

**I. Facility**

**General Observations:** All counseling areas, office space, lavatories, safety features, pantry/storage areas, and insurance coverage were inspected. No issues found.

**II. Program Profile**

**General Observations:** Pregnancy testing, educational program and materials, referral relationships, and site-specific information and accessibility were reviewed. No issues found.

**III. Corporate Administration**

**General Observations:** Program records, general policies, general procedures, client confidentiality issues, and required on-site corporate records were reviewed. No issues found.

**IV. Project Management & Compliance**

**General Observations:** The program and contractual requirements of the Michigan Pregnancy and Parenting Support Services Program have been reviewed. No issues found.

V. **Program Highlights**

General Observations:

The Center is located right off the highway. Décor is professional. Counseling rooms are private. The waiting area is comfortable and educational material readily available to the clients. Site has access to a small pantry area to aid clients.

Heather Lewis

Site Monitor's Signature

**REAL ALTERNATIVES**  
**The Michigan Pregnancy and Parenting Support Services Program**

**SITE VISIT REPORT – FY 15/16**

**Site Name:** St. Vincent Catholic Charities  
**Address:** 2800 W Willow St, Lansing MI 48917  
**Site #:** 0900MI  
**Director:** Andrea Seyka  
**Counties Served:** Lansing  
**Date of Visit:** 2/2/16  
**Visit Conducted By:** Mary Kelkis via Facetime

**I. Facility**

**General Observations:** All counseling areas, office space, lavatories, safety features, pantry/storage areas, and insurance coverage were inspected and found to be in compliance.

**II. Program Profile**

**General Observations:** Pregnancy testing, educational program and materials, referral relationships, and site-specific information and accessibility were reviewed and found to be in compliance.

**III. Corporate Administration**

**General Observations:** Program records, general policies, general procedures, client confidentiality issues, and required on-site corporate records were reviewed and found to be in compliance.

**IV. Project Management & Compliance**

**General Observations:** The program and contractual requirements of the MI Pregnancy and Parenting Support Services Program have been reviewed and found to be in compliance.

**V. Program Highlights**

**General Observations:**

St. Vincent's program for pregnant women is located in their main office building, along a major bus route. They have a parking lot and accept clients both by appointment and walk in. Counseling rooms are welcoming, comfortable, and private. STCC expects to conduct pregnancy and parenting classes in addition to pregnancy counseling.

Mary Kelkis

Real Alternative Authorized Staff Signature

**C. Total Grant  
Funds Expended  
Administrative Activities**

**Real Alternatives**  
**The Michigan Pregnancy and Parenting Support Services Program Expended on**  
**Grantee's Administrative Activities**  
**October, 2013 - September, 2016**

YTD from Sep-15    \$    95,271.42

October-15	2,725.78
November-15	2,681.65
December-15	4,119.21
January-16	3,574.85
February-16	5,143.64
March-16	6,848.13
April-16	"
May-16	"
June-16	"
July-16	"
August-16	"
September-16	"
	\$ 120,364.68

**II. Quarterly Statistical Report  
Total Services**

## **A. Client by Age**

- Total
- Client Type
- Race and Client Type
- Ethnicity

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 TOTAL**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Antrim	0	0	1	0	0	0	0	0	1
Berrien	2	54	68	53	10	3	2	0	192
Branch	0	1	0	0	0	0	0	0	1
Calhoun	0	0	2	0	0	0	0	0	2
Cass	0	19	17	7	7	3	0	0	53
Chippewa	0	0	0	0	0	1	0	0	1
Kalamazoo	5	41	30	15	8	3	0	0	102
Kent	0	2	0	1	1	0	0	0	4
Macomb	0	2	15	13	14	10	2	0	56
Muskegon	0	2	2	2	0	0	0	0	6
Oakland	0	0	6	2	5	6	0	0	19
Saint clair	0	1	0	0	1	0	0	0	2
Saint joseph	1	0	2	0	0	0	0	0	3
Van buren	0	1	2	1	1	0	0	0	5
Washtenaw	1	0	1	3	3	1	1	0	10
Wayne	3	34	58	70	34	18	5	1	223
<b>GrandTotals:</b>	<b>12</b>	<b>157</b>	<b>204</b>	<b>167</b>	<b>84</b>	<b>45</b>	<b>10</b>	<b>1</b>	<b>680</b>

**Real Alternatives  
Michigan Pregnancy and Parenting Support Services**

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Pregnant**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Antrim	0	0	1	0	0	0	0	0	1
Berrien	1	40	50	30	8	2	0	0	131
Cass	0	14	17	6	5	3	0	0	45
Chippewa	0	0	0	0	0	1	0	0	1
Kalamazoo	2	25	23	11	5	2	0	0	68
Kent	0	2	0	1	0	0	0	0	3
Macomb	0	1	11	7	6	5	1	0	31
Muskegon	0	2	2	2	0	0	0	0	6
Oakland	0	0	4	1	3	2	0	0	10
Saint Joseph	1	0	2	0	0	0	0	0	3
Van Buren	0	1	2	1	1	0	0	0	5
Washtenaw	0	0	1	1	2	1	0	0	5
Wayne	3	26	45	51	19	10	2	0	156
<b>Grand Totals:</b>	<b>7</b>	<b>111</b>	<b>158</b>	<b>111</b>	<b>49</b>	<b>26</b>	<b>3</b>	<b>0</b>	<b>465</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Parent**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	6	8	15	2	1	2	0	34
Calhoun	0	0	2	0	0	0	0	0	2
Cass	0	0	0	1	2	0	0	0	3
Kalamazoo	3	13	7	4	3	1	0	0	31
Kent	0	0	0	0	1	0	0	0	1
Macomb	0	1	4	6	8	5	1	0	25
Oakland	0	0	2	1	2	4	0	0	9
Saint clair	0	1	0	0	1	0	0	0	2
Washtenaw	1	0	0	2	1	0	1	0	5
Wayne	0	4	10	15	12	8	2	1	52
<b>GrandTotals:</b>	<b>4</b>	<b>25</b>	<b>33</b>	<b>44</b>	<b>32</b>	<b>19</b>	<b>6</b>	<b>1</b>	<b>164</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Non-Pregnant**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	1	8	10	8	0	0	0	0	27
Branch	0	1	0	0	0	0	0	0	1
Cass	0	5	0	0	0	0	0	0	5
Kalamazoo	0	3	0	0	0	0	0	0	3
Wayne	0	4	3	4	3	0	1	0	15
<b>GrandTotals:</b>	<b>1</b>	<b>21</b>	<b>13</b>	<b>12</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>51</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Pregnant Race: White**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Antrim	0	0	1	0	0	0	0	0	1
Berrien	1	31	43	24	7	1	0	0	107
Cass	0	14	13	6	5	3	0	0	41
Kalamazoo	0	10	5	1	3	0	0	0	19
Kent	0	1	0	0	0	0	0	0	1
Macomb	0	0	3	4	2	2	1	0	12
Muskegon	0	2	2	2	0	0	0	0	6
Oakland	0	0	1	0	1	1	0	0	3
Saint Joseph	1	0	2	0	0	0	0	0	3
Van buren	0	1	2	1	1	0	0	0	5
Washtenaw	0	0	0	0	0	1	0	0	1
Wayne	1	2	6	7	2	2	0	0	20
<b>GrandTotals:</b>	<b>3</b>	<b>61</b>	<b>78</b>	<b>45</b>	<b>21</b>	<b>10</b>	<b>1</b>	<b>0</b>	<b>219</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Parent Race: White**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	5	3	12	2	1	2	0	25
Calhoun	0	0	1	0	0	0	0	0	1
Cass	0	0	0	1	1	0	0	0	2
Kalamazoo	1	3	2	2	0	0	0	0	8
Macomb	0	1	3	4	3	2	0	0	13
Oakland	0	0	0	1	1	1	0	0	3
Saint clair	0	1	0	0	0	0	0	0	1
Washtenaw	0	0	0	1	0	0	0	0	1
Wayne	0	0	1	3	4	2	0	0	10
<b>GrandTotals:</b>	<b>1</b>	<b>10</b>	<b>10</b>	<b>24</b>	<b>11</b>	<b>6</b>	<b>2</b>	<b>0</b>	<b>64</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Non-Pregnant Race: White**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	1	4	7	7	0	0	0	0	19
Branch	0	1	0	0	0	0	0	0	1
Cass	0	5	0	0	0	0	0	0	5
Wayne	0	1	0	1	0	0	0	0	2
<b>GrandTotals:</b>	<b>1</b>	<b>11</b>	<b>7</b>	<b>8</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>27</b>

**Clients By Age****All Sites**

1/1/2016 - 3/31/2016 Pregnant Race: African American

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	5	6	2	0	1	0	0	14
Cass	0	0	2	0	0	0	0	0	2
Kalamazoo	1	9	16	8	1	2	0	0	37
Macomb	0	1	6	0	2	1	0	0	10
Oakland	0	0	3	0	1	1	0	0	5
Washtenaw	0	0	0	1	1	0	0	0	2
Wayne	2	21	35	39	15	5	1	0	118
<b>GrandTotals:</b>	<b>3</b>	<b>36</b>	<b>68</b>	<b>50</b>	<b>20</b>	<b>10</b>	<b>1</b>	<b>0</b>	<b>188</b>

**Clients By Age****All Sites**

1/1/2016 - 3/31/2016 Parent Race: African American

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	0	3	3	0	0	0	0	6
Calhoun	0	0	1	0	0	0	0	0	1
Kalamazoo	1	4	4	2	3	1	0	0	15
Kent	0	0	0	0	1	0	0	0	1
Macomb	0	0	1	1	2	1	0	0	5
Oakland	0	0	1	0	0	2	0	0	3
Saint clair	0	0	0	0	1	0	0	0	1
Washtenaw	1	0	0	1	0	0	0	0	2
Wayne	0	3	8	10	6	3	2	0	32
<b>GrandTotals:</b>	<b>2</b>	<b>7</b>	<b>18</b>	<b>17</b>	<b>13</b>	<b>7</b>	<b>2</b>	<b>0</b>	<b>66</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Non-Pregnant Race: African American**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	3	2	1	0	0	0	0	6
Kalamazoo	0	3	0	0	0	0	0	0	3
Wayne	0	1	2	3	2	0	1	0	9
<b>GrandTotals:</b>	<b>0</b>	<b>7</b>	<b>4</b>	<b>4</b>	<b>2</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>18</b>

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**Real Alternatives  
Michigan Pregnancy and Parenting Support Services**

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**Clients By Age**

**All Sites**

1/1/2016 - 3/31/2016 Pregnant Race: Asian

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Macomb	0	0	1	0	2	1	0	0	4
<b>GrandTotals:</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>4</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Parent Race: Asian**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Macomb	0	0	0	0	0	1	0	0	1
<b>GrandTotals:</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>1</b>

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**Real Alternatives  
Michigan Pregnancy and Parenting Support Services**

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**Clients By Age**

**All Sites**

**1/1/2016 - 3/31/2016 Non-Pregnant Race: Asian**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
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**None to report this quarter.**

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Pregnant Race: Native American**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	2	0	0	1	0	0	0	3
Cass	0	0	1	0	0	0	0	0	1
Kalamazoo	0	0	1	0	0	0	0	0	1
Wayne	0	1	0	0	0	0	0	0	1
<b>GrandTotals:</b>	<b>0</b>	<b>3</b>	<b>2</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>6</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Parent Race: Native American**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	1	0	0	0	0	0	1
Cass	0	0	0	0	1	0	0	0	1
Washtenaw	0	0	0	0	0	0	1	0	1
Wayne	0	0	0	0	0	1	0	0	1
<b>GrandTotals:</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>0</b>	<b>4</b>

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**Real Alternatives  
Michigan Pregnancy and Parenting Support Services**

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**Clients By Age**

**All Sites**

1/1/2016 - 3/31/2016 Non-Pregnant Race: Native American

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Wayne	0	0	0	0	1	0	0	0	1
<b>GrandTotals:</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>

**Clients By Age**

**All Sites**

**1/1/2016 - 3/31/2016 Pregnant Race: Multi Racial**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	1	3	0	0	0	0	4
Cass	0	0	1	0	0	0	0	0	1
Kalamazoo	1	5	1	2	1	0	0	0	10
Kent	0	1	0	1	0	0	0	0	2
Oakland	0	0	0	1	0	0	0	0	1
Washtenaw	0	0	1	0	0	0	0	0	1
Wayne	0	0	1	1	0	0	0	0	2
<b>GrandTotals:</b>	<b>1</b>	<b>6</b>	<b>5</b>	<b>8</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>21</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Parent Race: Multi Racial**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	0	1	0	0	0	0	0	1
Kalamazoo	1	3	0	0	0	0	0	0	4
Wayne	0	1	0	0	0	0	0	1	2
<b>GrandTotals:</b>	<b>1</b>	<b>4</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>1</b>	<b>7</b>

## Clients By Age

All Sites

1/1/2016 - 3/31/2016 Non-Pregnant Race: Multi Racial

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Pregnant Race: Unknown**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	2	0	1	0	0	0	0	3
Chippewa	0	0	0	0	0	1	0	0	1
Kalamazoo	0	1	0	0	0	0	0	0	1
Macomb	0	0	1	3	0	1	0	0	5
Oakland	0	0	0	0	1	0	0	0	1
Washtenaw	0	0	0	0	1	0	0	0	1
Wayne	0	2	3	4	2	3	1	0	15
<b>GrandTotals:</b>	<b>0</b>	<b>5</b>	<b>4</b>	<b>8</b>	<b>4</b>	<b>5</b>	<b>1</b>	<b>0</b>	<b>27</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Parent Race: Unknown**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	1	0	0	0	0	0	0	1
Kalamazoo	0	3	1	0	0	0	0	0	4
Macomb	0	0	0	1	3	1	1	0	6
Oakland	0	0	1	0	1	1	0	0	3
Washtenaw	0	0	0	0	1	0	0	0	1
Wayne	0	0	1	2	2	2	0	0	7
<b>GrandTotals:</b>	<b>0</b>	<b>4</b>	<b>3</b>	<b>3</b>	<b>7</b>	<b>4</b>	<b>1</b>	<b>0</b>	<b>22</b>

## Clients By Age

All Sites

1/1/2016 - 3/31/2016 Non-Pregnant Race: Unknown

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 TOTAL Ethnicity: Hispanic**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	2	4	5	1	0	1	0	13
Branch	0	1	0	0	0	0	0	0	1
Cass	0	2	0	0	1	0	0	0	3
Kalamazoo	0	4	2	2	1	0	0	0	9
Kent	0	0	0	1	0	0	0	0	1
Macomb	0	0	0	0	0	1	0	0	1
Oakland	0	0	1	1	0	0	0	0	2
Saint clair	0	1	0	0	0	0	0	0	1
Wayne	0	2	1	2	2	2	0	0	9
<b>GrandTotals:</b>	<b>0</b>	<b>12</b>	<b>8</b>	<b>11</b>	<b>5</b>	<b>3</b>	<b>1</b>	<b>0</b>	<b>40</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Pregnant Ethnicity: Hispanic**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Bernien	0	2	0	2	1	0	0	0	5
Cass	0	2	0	0	1	0	0	0	3
Kalamazoo	0	2	1	1	1	0	0	0	5
Kent	0	0	0	1	0	0	0	0	1
Macomb	0	0	0	0	0	1	0	0	1
Oakland	0	0	1	1	0	0	0	0	2
Wayne	0	1	1	2	1	0	0	0	5
<b>GrandTotals:</b>	<b>0</b>	<b>7</b>	<b>3</b>	<b>7</b>	<b>4</b>	<b>1</b>	<b>0</b>	<b>0</b>	<b>22</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Parent Ethnicity: Hispanic**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	0	0	3	1	0	0	1	0	5
Kalamazoo	0	2	1	1	0	0	0	0	4
Saint clair	0	1	0	0	0	0	0	0	1
Wayne	0	0	0	0	1	2	0	0	3
<b>GrandTotals:</b>	<b>0</b>	<b>3</b>	<b>4</b>	<b>2</b>	<b>1</b>	<b>2</b>	<b>1</b>	<b>0</b>	<b>13</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Non-Pregnant Ethnicity: Hispanic**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	0	1	2	0	0	0	0	3
Branch	0	1	0	0	0	0	0	0	1
Wayne	0	1	0	0	0	0	0	0	1
<b>GrandTotals:</b>	<b>0</b>	<b>2</b>	<b>1</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5</b>

**Clients By Age****All Sites****1/1/2016 - 1/31/2016 TOTAL Ethnicity: Non-Hispanic**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	1	22	26	22	7	0	1	0	79
Cass	0	9	9	5	4	2	0	0	29
Kalamazoo	4	21	14	6	3	1	0	0	49
Kent	0	1	0	0	1	0	0	0	2
Macomb	0	1	10	6	10	4	2	0	33
Oakland	0	0	0	1	2	3	0	0	6
Saint Joseph	1	0	1	0	0	0	0	0	2
Van buren	0	0	2	1	0	0	0	0	3
Wayne	1	13	20	31	10	6	1	1	83
<b>GrandTotals:</b>	<b>7</b>	<b>67</b>	<b>82</b>	<b>72</b>	<b>37</b>	<b>16</b>	<b>4</b>	<b>1</b>	<b>286</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Pregnant Ethnicity: Non-Hispanic**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Antrim	0	0	1	0	0	0	0	0	1
Berrien	1	38	50	28	7	2	0	0	126
Cass	0	12	17	6	4	3	0	0	42
Chippewa	0	0	0	0	0	1	0	0	1
Kalamazoo	2	23	22	10	4	2	0	0	63
Kent	0	2	0	0	0	0	0	0	2
Macomb	0	1	11	7	6	4	1	0	30
Muskegon	0	2	2	2	0	0	0	0	6
Oakland	0	0	3	0	3	2	0	0	8
Saint Joseph	1	0	2	0	0	0	0	0	3
Van buren	0	1	2	1	1	0	0	0	5
Washtenaw	0	0	1	1	2	1	0	0	5
Wayne	3	25	44	49	18	10	2	0	151
<b>GrandTotals:</b>	<b>7</b>	<b>104</b>	<b>155</b>	<b>104</b>	<b>45</b>	<b>25</b>	<b>3</b>	<b>0</b>	<b>443</b>

**Clients By Age****All Sites**

1/1/2016 - 3/31/2016 Parent Ethnicity: Non-Hispanic

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	6	5	14	2	1	1	0	29
Calhoun	0	0	2	0	0	0	0	0	2
Cass	0	0	0	1	2	0	0	0	3
Kalamazoo	3	11	6	3	3	1	0	0	27
Kent	0	0	0	0	1	0	0	0	1
Macomb	0	1	4	6	8	5	1	0	25
Oakland	0	0	2	1	2	4	0	0	9
Saint clair	0	0	0	0	1	0	0	0	1
Washtenaw	1	0	0	2	1	0	1	0	5
Wayne	0	4	10	15	11	6	2	1	49
<b>GrandTotals:</b>	<b>4</b>	<b>22</b>	<b>29</b>	<b>42</b>	<b>31</b>	<b>17</b>	<b>5</b>	<b>1</b>	<b>161</b>

**Clients By Age****All Sites****1/1/2016 - 3/31/2016 Non-Pregnant Ethnicity: Non-Hispanic**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	1	8	9	6	0	0	0	0	24
Cass	0	5	0	0	0	0	0	0	5
Kalamazoo	0	3	0	0	0	0	0	0	3
Wayne	0	3	3	4	3	0	1	0	14
<b>GrandTotals:</b>	<b>1</b>	<b>19</b>	<b>12</b>	<b>10</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>46</b>

## **B. Visits by Age**

- Total**
- Client Type**

**Real Alternatives  
Michigan Pregnancy and Parenting Support Services**

**Visits By Age****All Sites****1/1/2016 - 3/31/2016 TOTAL**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Antrim	0	0	4	0	0	0	0	0	4
Berrien	6	130	171	171	48	12	10	0	548
Branch	0	1	0	0	0	0	0	0	1
Calhoun	0	0	2	0	0	0	0	0	2
Cass	0	42	53	14	27	6	0	0	142
Chippewa	0	0	0	0	0	2	0	0	2
Kalamazoo	18	112	80	37	19	4	0	0	270
Kent	0	11	0	2	1	0	0	0	14
Macomb	0	5	27	29	31	16	8	0	116
Muskegon	0	2	2	3	0	0	0	0	7
Oakland	0	0	10	7	8	13	0	0	38
Ontonagon	0	2	0	0	0	0	0	0	2
Saint clair	0	2	0	0	1	0	0	0	3
Saint Joseph	3	0	3	0	0	0	0	0	6
Van buren	0	1	3	2	1	0	0	0	7
Washtenaw	2	0	3	5	5	4	1	0	20
Wayne	7	58	98	131	60	35	5	1	395
<b>GrandTotals:</b>	<b>36</b>	<b>366</b>	<b>456</b>	<b>401</b>	<b>201</b>	<b>92</b>	<b>24</b>	<b>1</b>	<b>1,577</b>

**Visits By Age****All Sites****1/1/2016 - 3/31/2016 Pregnant**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Antrim	0	0	4	0	0	0	0	0	4
Berrien	5	115	122	88	39	3	7	0	379
Cass	0	37	53	11	12	6	0	0	119
Chippewa	0	0	0	0	0	2	0	0	2
Kalamazoo	14	86	66	31	9	3	0	0	209
Kent	0	11	0	2	0	0	0	0	13
Macomb	0	1	18	13	12	6	4	0	54
Muskegon	0	2	2	3	0	0	0	0	7
Oakland	0	0	7	4	3	5	0	0	19
Ontonagon	0	2	0	0	0	0	0	0	2
Saint Joseph	3	0	3	0	0	0	0	0	6
Van buren	0	1	3	2	1	0	0	0	7
Washtenaw	0	0	3	1	4	4	0	0	12
Wayne	7	48	83	99	26	18	2	0	283
<b>GrandTotals:</b>	<b>29</b>	<b>303</b>	<b>364</b>	<b>254</b>	<b>106</b>	<b>47</b>	<b>13</b>	<b>0</b>	<b>1,116</b>

**Real Alternatives  
Michigan Pregnancy and Parenting Support Services**

**Visits By Age****All Sites****1/1/2016 - 3/31/2016 Parent**

<b>County</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>
Berrien	0	7	37	75	9	9	3	0	140
Calhoun	0	0	2	0	0	0	0	0	2
Cass	0	0	0	3	15	0	0	0	18
Kalamazoo	4	22	14	6	10	1	0	0	57
Kent	0	0	0	0	1	0	0	0	1
Macomb	0	4	9	16	19	10	4	0	62
Oakland	0	0	3	3	5	8	0	0	19
Saint clair	0	2	0	0	1	0	0	0	3
Washtenaw	2	0	0	4	1	0	1	0	8
Wayne	0	5	12	28	31	17	2	1	96
<b>GrandTotals:</b>	<b>6</b>	<b>40</b>	<b>77</b>	<b>135</b>	<b>92</b>	<b>45</b>	<b>10</b>	<b>1</b>	<b>406</b>

**Visits By Age****All Sites****1/1/2016 - 3/31/2016 Non-Pregnant**

County	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Total
Berrien	1	8	12	8	0	0	0	0	29
Branch	0	1	0	0	0	0	0	0	1
Cass	0	5	0	0	0	0	0	0	5
Kalamazoo	0	4	0	0	0	0	0	0	4
Wayne	0	5	3	4	3	0	1	0	16
<b>GrandTotals:</b>	<b>1</b>	<b>23</b>	<b>15</b>	<b>12</b>	<b>3</b>	<b>0</b>	<b>1</b>	<b>0</b>	<b>55</b>

**C. Type of Counseling/  
Referral Provided by Age**

**Counseling/Referral Client Summary****All Sites****1/1/2016 - 3/31/2016 TOTAL**

<b>Counseling/Referral</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>	<b>Total</b>	<b>%</b>
Abortion Risks & Info:	2	30	33	23	7	3	0	0	98	14.41%	
Abstinence/Chastity:	6	48	29	20	4	5	0	1	113	16.62%	
Abuse (Emotional):	0	3	4	5	4	3	0	0	19	2.79%	
Abuse (Physical):	0	3	9	6	4	0	0	0	22	3.24%	
Abuse (Sexual):	3	5	3	3	2	2	0	0	18	2.65%	
Adoption Education:	2	31	29	14	3	1	0	0	80	11.76%	
Anger Management:	0	2	3	1	2	2	0	0	10	1.47%	
Breastfeeding:	3	30	51	47	17	11	5	0	164	24.12%	
Child Care:	3	31	45	45	14	17	3	1	159	23.38%	
Childbirth Issues:	5	31	54	43	16	7	5	0	161	23.68%	
Decision Making:	4	43	44	31	13	7	3	0	145	21.32%	
Depression:	2	35	42	26	11	6	1	0	123	18.09%	
Drug/Alcohol:	0	33	38	24	4	6	1	0	108	15.59%	
Education:	5	90	88	60	24	11	0	1	279	41.03%	
Family Spt: -Birth Father	0	1	2	1	0	0	1	0	5	0.74%	
Family Spt: -Boyfriend	0	0	1	0	0	0	0	0	1	0.15%	
Family Spt: -Father	0	0	1	0	0	0	0	0	1	0.15%	
Family Spt: -Foster Parent	0	0	0	0	0	1	0	0	1	0.15%	
Family Spt: -Grandparent	1	0	0	0	0	0	0	0	1	0.15%	
Family Spt: -Husband	0	1	8	12	10	6	2	0	39	5.74%	
Family Spt: -Lgl Guardian	1	0	0	0	0	0	0	0	1	0.15%	
Family Spt: -Mother	1	2	1	0	0	0	0	0	4	0.59%	
Family Spt: -Sibling	0	1	0	2	0	0	0	0	3	0.44%	
Fetal Development:	4	69	85	48	21	9	4	0	240	35.29%	
Financial/Job:	4	90	123	93	49	28	7	1	393	57.79%	
Grief -Adoption:	0	0	0	0	0	0	0	0	0	0.00%	
Grief -Infant Death:	0	0	0	0	0	0	0	0	0	0.00%	
Grief -Miscarriage:	0	0	0	2	0	0	0	0	2	0.29%	
Housing:	6	95	113	73	37	20	4	0	348	51.18%	
Initial Intake:	6	87	115	84	37	16	3	0	348	51.18%	
Legal:	0	12	9	13	6	7	1	1	49	7.21%	
Life Skills:	3	21	15	11	6	5	0	0	61	8.97%	
Medical/Health:	3	68	99	60	25	16	5	0	276	40.59%	
Mental Health:	0	18	22	19	3	4	0	0	66	9.71%	

**Counseling/Referral Client Summary****All Sites****1/1/2016 - 3/31/2016 TOTAL**

<b>Counseling/Referral</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>	
Nutrition:	2	37	45	45	12	11	1	0	153	22.50%
Other:	5	41	61	50	31	18	7	1	214	31.47%
Pantry Needs:	0	12	5	4	5	2	2	1	31	4.56%
Parenting Skills:	6	61	71	68	27	13	7	0	253	37.21%
Post Delivery Stress:	1	8	20	20	5	3	4	0	61	8.97%
Pregnancy Counseling & Info:	4	79	107	80	32	11	4	0	317	46.62%
Relationship:	6	96	120	83	36	22	6	1	370	54.41%
STD Risks & Information:	5	73	69	45	15	14	1	1	223	32.79%
Stress Management:	2	34	46	29	13	16	2	1	143	21.03%

**D. Classes/ Assistance  
Provided by Age**

**Classes Assistance Client Summary****All Sites****1/1/2016 - 3/31/2016 TOTAL**

<b>Class/Assistance</b>	<b>&lt;16</b>	<b>16..20</b>	<b>21..25</b>	<b>26..30</b>	<b>31..35</b>	<b>36..40</b>	<b>41..45</b>	<b>&gt;45</b>	<b>Total</b>	<b></b>
Chastity Class:	0	0	0	0	0	0	0	0	0	0.00%
Childbirth Class:	3	6	3	1	1	0	0	0	14	2.06%
Parenting Class:	5	25	42	33	22	6	0	0	133	19.56%
Pregnancy Class:	3	11	13	10	4	4	0	0	45	6.62%
Family Support Class:	0	0	0	0	0	0	0	0	0	0.00%
In-House Clothing:	6	69	105	92	39	28	7	0	346	50.88%
In-House Food:	1	43	68	48	19	14	2	0	195	28.68%
In-House Furniture:	2	15	22	21	11	9	2	0	82	12.06%
Pregnancy Test Kit:	1	19	24	23	13	4	2	0	86	12.65%

**E. Hours of Counseling and  
Education Provided by  
Service Provider**

**Michigan Pregnancy and Parenting Support Services**  
**Provider Summary Report**  
**1/1/2016 - 3/31/2016 TOTAL**

		Counsel Time	Referral Time	Chastity Class	Childbth Class	Parent Class	Preg Class	Family Class	Clothing Pantry	Food Pantry	Furn Pantry	Preg Kit	Total
01	Women's Care Center	16,420 \$17,897.80	0 \$0.00	0 \$0.00	0 \$0.00	301 \$6,561.80	21.80 \$0.00	0 \$6,583.60	197 \$2,147.30	197 \$2,147.30	83 \$904.70	0 \$0.00	\$29,680.70
		Total Time:	\$17,897.80				Total Class:			Total Pantry:			\$5,195.30
02	Catholic Charities/Kalamazoo	11,302 \$12,319.18	29 \$31.61	0 \$0.00	80 \$1,744.00	39 \$850.20	21 \$457.80	0 \$0.00	50 \$545.00	1 \$10.90	7 \$78.30	8 \$87.20	\$18,122.19
		Total Time:	\$12,350.79				Total Class:			Total Pantry:			\$632.20
03	Catholic Charities/Southeast MI	12,908 \$14,069.72	0 \$0.00	0 \$0.00	0 \$0.00	0 \$0.00	0 \$0.00	0 \$0.00	121 \$1,318.90	64 \$697.60	3 \$32.70	0 \$0.00	\$18,118.92
		Total Time:	\$14,069.72				Total Class:			Total Pantry:			\$2,049.20
04	Catholic Charities West Michigan	1,270 \$1,384.30	52 \$56.68	0 \$0.00	0 \$0.00	0 \$0.00	0 \$0.00	0 \$0.00	5 \$54.50	0 \$0.00	1 \$10.90	0 \$0.00	\$1,506.38
		Total Time:	\$1,440.98				Total Class:			Total Pantry:			\$65.40
05	Pregnancy Aid	3,750 \$4,067.50	0 \$0.00	0 \$0.00	0 \$0.00	85 \$1,853.00	0 \$0.00	0 \$0.00	44 \$479.60	0 \$0.00	15 \$163.50	36 \$392.40	\$6,976.00
		Total Time:	\$4,087.50				Total Class:			Total Pantry:			\$643.10
06	Lennon Pregnancy Center	1,764 \$1,922.76	0 \$0.00	0 \$0.00	0 \$0.00	31 \$675.80	75 \$1,635.00	0 \$0.00	89 \$970.10	4 \$43.60	26 \$283.40	43 \$468.70	\$5,999.36
		Total Time:	\$1,922.76				Total Class:			Total Pantry:			\$1,297.10
07	Catholic Social Services Washtenaw County	1,403 \$1,529.27	64 \$69.76	0 \$0.00	0 \$0.00	0 \$0.00	0 \$0.00	0 \$0.00	4 \$43.60	0 \$0.00	0 \$0.00	0 \$0.00	\$1,642.63
		Total Time:	\$1,599.03				Total Class:			Total Pantry:			\$43.60

**Michigan Pregnancy and Parenting Support Services**

**Provider Summary Report**

**1/1/2016 - 3/31/2016 TOTAL**

Provider Summary Report

1/1/2016 - 3/31/2016 TOTAL

1/1/2016 - 3/31/2016 TOTAL

## **F. Calls Received on Hotline**

**Real Alternatives**  
**The PA Alternative to Abortion Services Program**  
**Calls By County By Age**  
**1/1/2016 - 3/31/2016**

County	State	<16	16..20	21..25	26..30	31..35	36..40	41..45	>45	Unknown	Total
<b>Other States</b>											
Barry	MI	0	0	0	0	0	0	0	0	1	1
Berrien	MI	0	0	1	0	0	0	0	0	1	2
Kalamazoo	MI	0	0	1	1	0	0	0	0	0	2
Kent	MI	0	0	1	0	0	1	0	0	0	2
Macomb	MI	0	0	1	1	0	0	0	0	0	2
Oakland	MI	0	1	0	0	0	0	0	0	0	1
Unknown	MI	0	0	0	0	0	0	0	0	4	4
Wayne	MI	0	1	1	2	1	1	0	0	2	8
<b>Counties Totals:</b>		<b>0</b>	<b>2</b>	<b>5</b>	<b>4</b>	<b>1</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>8</b>	<b>22</b>
<b>GrandTotals:</b>		<b>0</b>	<b>2</b>	<b>5</b>	<b>4</b>	<b>1</b>	<b>2</b>	<b>0</b>	<b>0</b>	<b>8</b>	<b>22</b>

**G. Number of Referrals on  
HotLine by Service  
Provider**

**Real Alternatives  
The PA Alternative to Abortion Services Program  
Calls Referred or Patched By Provider**

1/1/2016 - 3/31/2016

Provider	Referral Info	Patches Called	Total
Project Info/Other	4	0	4
Bethany-Grand Rapids	1	0	1
Bethany-Kalamazoo	1	0	1
CCSEM Auburn Hills	1	0	1
CCSEM Clinton Twp	2	0	2
CCSEM Detroit	2	0	2
CCSEM Warren	1	0	1
CCWM Jefferson	1	0	1
CCWM Kalamazoo	1	0	1
Lennon Center	2	0	2
Pregnancy Aid	3	1	4
Women's Care Center Niles	2	0	2
<b>Grand Totals</b>	<b>21</b>	<b>1</b>	<b>22</b>

### **III. Miscellaneous Items**

## **A. Grant Goals and Objective Status**

## MI PREGNANCY & PARENTING SUPPORT SERVICES PROGRAM GRANT GOALS AND OBJECTIVES STATUS

GOALS	OBJECTIVE	METHOD	MEASURE	TIME	STATUS
1 To promote childbirth as a viable and positive alternative to abortion and empower women throughout the Southern Region of Michigan facing unexpected pregnancies to choose childbirth rather than abortion.	To identify and provide grants to social service agencies, pregnancy centers, adoption agencies and maternity homes statewide that offer core services.	-Contact pregnancy centers, adoption agencies and maternity homes, notifying them of the Department of Community Health grant requirements, and inviting participation.	-Numbers of Service Providers participating in the program. -Number of clients served. -Number of clients counseled who indicate they have decided to choose childbirth.	-To have participating 10 to 20 Service Provider Sites by the end of the fiscal year. -To have served 2000 clients	-As of March 31, 2016 – Three (3) New Service Providers were approved this quarter. Total of 9 Service Providers with a total of 28 approved sites functional.  -As of March 31, 2016 - Total of 2,658 clients have been served at 8,105 visits!  -680 clients served this quarter!
	To implement a regional advertising campaign to inform women in Michigan that pregnancy and parenting support services are available.	-Contract advertising and information outreach.	-Number of women served per year as a consequence of an advertising campaign.		<b>Advertising Campaign</b> -From Season School Nurse Letters: Each school received a letter of introduction, literature samples, and an educational materials order form.
					-Outreach items were provided to: St. Clair County Health Dept, Teen Health Center, Thurston High School and Phoenix High School.
					-Google Campaign: During this quarter, RA Google Ad campaign targeting the southern region of the state generated 20,437 user clicks, directing them to <a href="http://www.relatives.org/locator">www.relatives.org/locator</a> .
					<b>Program Support</b> -Service Provider Outreach: Nine sites received educational materials.
					-Educational Purchase: Six Service Providers participated in an opportunity to select and order needed educational materials from catalogs with a specific allotment. Items are shipped directly to each Service Provider by approved vendors. Service Providers will receive their requested materials early next quarter.
					-22 callers were assisted on the Toll-Free hotline this quarter.
					-As of March 31, 2016 – Total of 1,692 Pregnant clients have been served.  -465 Pregnant clients served this quarter!
					-113 clients received Abstinence and chastity counseling this quarter.
2	To provide support to women experiencing unexpected pregnancies during their pregnancy and for 12 months after birth.	To provide core services consisting of life-affirming information and counseling and necessary support services and related support services.	Establish service provider network of pregnancy centers, adoption agencies and maternity homes providing life-affirming pregnancy and parenting support.	Number of women supported.	-Continuous throughout the life of the contract.
3	To assist women in achieving improved reproductive health.	Provide information on the advantages of abstinence to avoid unintended pregnancies.	-Offer abstinence/chastity skills counseling, referrals, and classes. -Provide information on risks of counseling.	Number of clients receiving abstinence/chastity skills counseling.	-Continuous throughout the length of the contract.

## MI PREGNANCY & PARENTING SUPPORT SERVICES PROGRAM GRANT GOALS AND OBJECTIVES STATUS

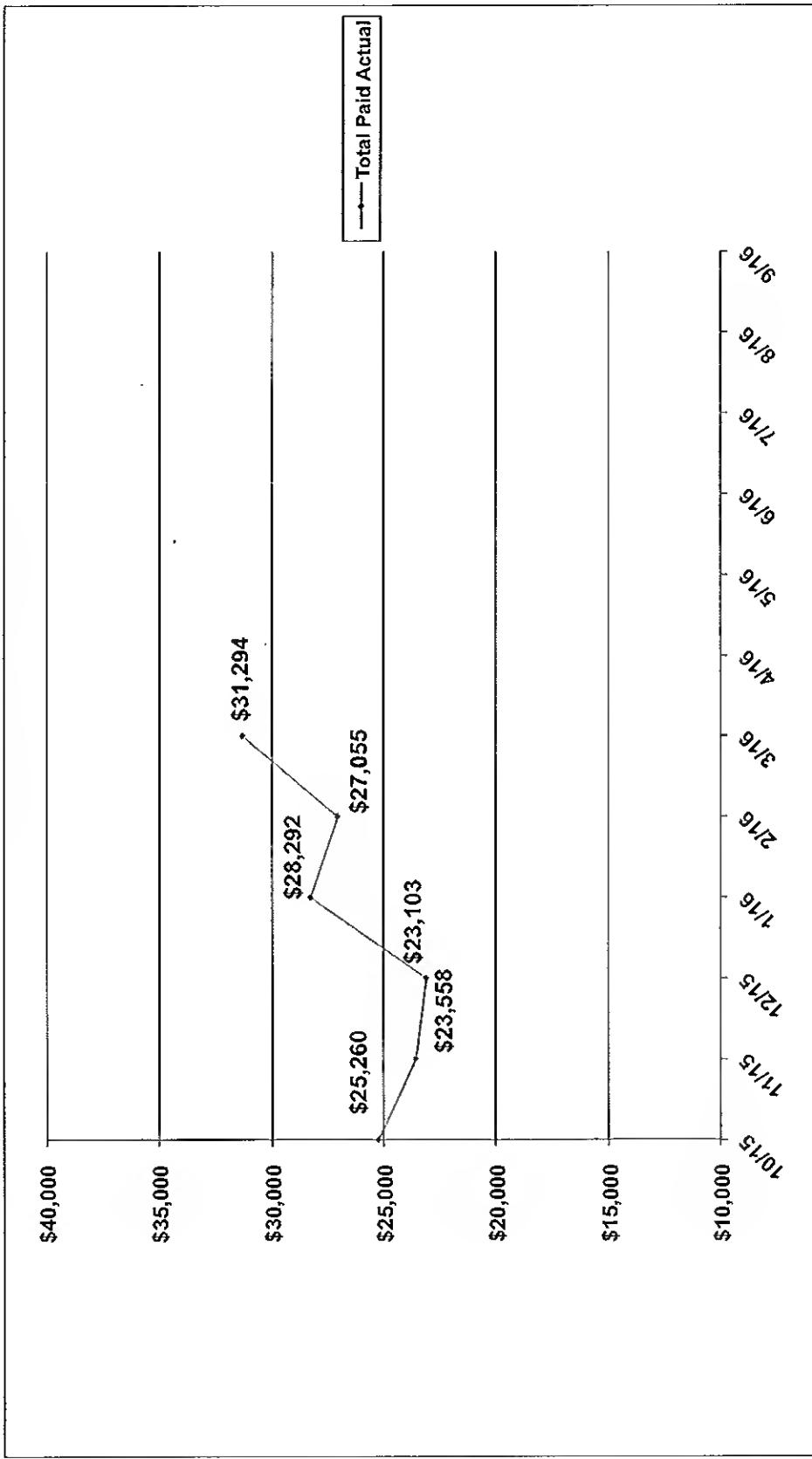
	and sexually transmitted diseases.	sexually transmitted diseases.	-Number of clients attending abstinence/chastity classes.	
4. To assist women in developing sound parenting skills.	Provide information, counseling, and classes on parenting skills.	<p>-Offer parenting skills counseling, referrals, and classes.</p> <p>-Number of Clients who have taken their child to a pediatric appointment.</p> <p>-Number of clients with infants up to date in immunizations.</p>	<p>-Number of clients who visited or plan to visit a health care provider for prenatal care.</p> <p>-Number of Clients who have taken their child to a pediatric appointment this quarter.</p> <p>-147 clients with children indicated that child's immunizations were up to date this quarter.</p> <p>-133 clients have taken Parenting classes this quarter.</p> <p>-253 clients have received Parenting counseling this quarter.</p>	<p>-Continuous throughout the length of the contract.</p>
To increase awareness of adoption as an option for women with an unexpected pregnancy.	Provide accurate information on adoption.	-Provide information and training on adoption to Service Providers.	<p>-The number of times adoption is counseled to clients.</p>	<p>-Continuous throughout the length of the contract.</p>
			<p>- 80 clients were counseled about adoption this quarter.</p>	

**B. Service Provider  
Reimbursements Per  
Month**



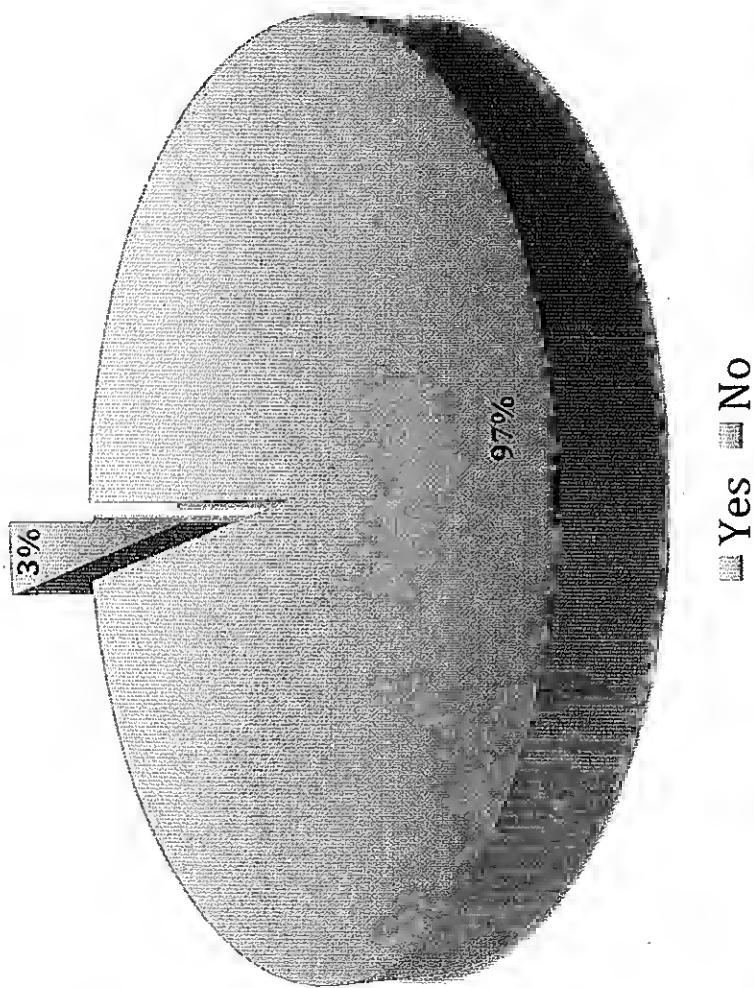
## Mi Pregnancy and Parenting Support

### Services Program



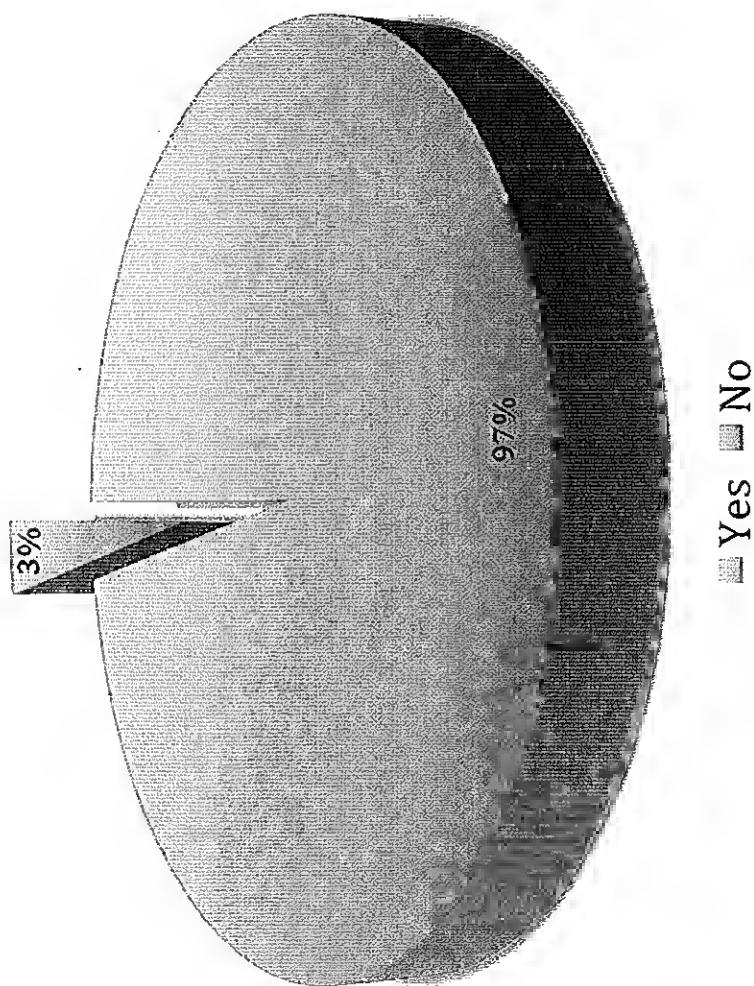
## **C. Client Outcomes**

## Clients Who Visited and/or Planning a Pre-natal Care Visit



**Reporting:** 530 (513 Yes, 17 No) Clients Reported Indicator  
From the 680 Total Clients were served this Quarter

## Clients with Up to Date Infant Immunizations



Yes  No

**Reporting:** 147 (147 Yes, 5 No) Clients Reported Indicator  
From the 680 Total Clients were served this Quarter

**Real Alternatives**  
7810 Allentown BLVD STE 304  
Harrisburg, PA 17112  
717-541-1112

**Derman, Barbara (DHHS)**

---

**From:** Thomas A. Lang - Comcast IMAP <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>  
**Sent:** Thursday, May 12, 2016 2:23 PM  
**To:** Dunbar, Paulette Dobynes (DHHS); Derman, Barbara (DHHS); Hensler, Jeanette (DHHS)  
**Subject:** Second Quarter Report - FY 15/16  
**Attachments:** MI 2nd Quarterly Report Email version.pdf  
  
**Importance:** High

Hi folks!

I have attached our Second Quarter Report for Fiscal Year 2015-2016, covering the period from January 1, 2016 to March 31, 2016.

Please let me know if you have any questions or concerns.

Thank you!  
Tom

Thomas A. Lang, Esquire  
Vice President of Operations  
Real Alternatives  
7810 Allentown Blvd., Ste. 304  
Harrisburg, PA 17112  
717-541-1112

[www.RealAlternatives.org](http://www.RealAlternatives.org)  
[www.LoveFacts.org](http://www.LoveFacts.org)  
[www.ConcernedParents.com](http://www.ConcernedParents.com)

**Derman, Barbara (DHHS)**

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**From:** Hensler, Jeanette (DHHS)  
**Sent:** Monday, May 23, 2016 4:03 PM  
**To:** Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)  
**Cc:** Geist, Laura (DHHS)  
**Subject:** Re: Real Alternatives

Yes, please go ahead and set up a conference call. I try to keep my calendar current. Please include Laura Geist.

Thank you,  
Jeanette

---

**From:** Derman, Barbara (DHHS)  
**Sent:** Monday, May 23, 2016 2:30 PM  
**To:** Hensler, Jeanette (DHHS); Dunbar, Paulette Dobynes (DHHS)  
**Subject:** Real Alternatives

Jeanette,  
Paulette and I would like to have a conference call with you regarding the Real Alternatives contract. Okay if we set up a call?

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

**From:** Derman, Barbara (DHHS)  
**Sent:** Thursday, April 28, 2016 3:34 PM  
**To:** Hensler, Jeanette (DHHS) <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** Question about Real Alternatives

Jeanette,  
I don't think we have yet amended the Real Alternatives contract to add the \$50,000 that was allocated this year. They are still quite underspent, but I think we are obligated to add it in, right? In the past Kristi did the amendments for this project. Do you initiate it now? Paulette said the thought that we don't have the authority to do multi-year contracts from this end. Can you please let me know what the next step is. Thanks

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

**Derman, Barbara (DHHS)**

---

**From:** Cliff <cmckeown@realalternatives.local> on behalf of Cliff <ra-finance@comcast.net>  
**Sent:** Wednesday, June 01, 2016 9:24 AM  
**To:** FSRMDHHS; Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)  
**Cc:** Tom Lang  
**Subject:** FW: MI FSR & Expenses April 2016  
**Attachments:** MI FSR & Expenses April 2016.pdf

Please see attached Real Alternatives Michigan FSR for April 2016.

Best Regards,  
Cliff McKeown

---

717-541-7833  
7810 Allentown Blvd  
Suite 304  
Harrisburg, PA 17112



1-888-LIFEAID

**Derman, Barbara (DHHS)**

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**From:** Hensler, Jeanette (DHHS)  
**Sent:** Wednesday, June 01, 2016 9:58 AM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Geist, Laura (DHHS)  
**Subject:** RE: This morning's call regarding Real Alternatives

Okay. Thank you.

**From:** Derman, Barbara (DHHS)  
**Sent:** Wednesday, June 1, 2016 9:57 AM  
**To:** Geist, Laura (DHHS) <GeistL1@michigan.gov>; Hensler, Jeanette (DHHS) <HenslerJ1@michigan.gov>; Dunbar, Paulette Dobynes (DHHS) <dunbarp@michigan.gov>  
**Subject:** This morning's call regarding Real Alternatives  
**Importance:** High

Good morning Jeanette and Laura,

I realized I did not supply you with a call in number for our call, and since I am not sure if you are located together, I'm going to suggest we use a call in number:

I will host the call at 11:00 this morning

**Call In Number:** 877-336-1828

**Access Code:** 7718428

Paulette and I will be in the WSB 3<sup>rd</sup> floor conference room  
335-8151 is the number to that room in case there is a problem

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

**Derman, Barbara (DHHS)**

---

**From:** Derman, Barbara (DHHS)  
**Sent:** Monday, June 06, 2016 10:42 AM  
**To:** FSRMDHHS; Klein, Breann (DHHS)  
**Subject:** RealAlternativesApril16 pdf  
**Attachments:** RealAlternativesApril16 pdf.docx

Hi Breann. Attached you'll find the Real Alternatives FSR for April

**FINANCIAL STATUS REPORT**  
Michigan Department of Community Health

		Contract Number <b>20142043</b>	Page <b>1</b>	Of <b>1</b>
Local Agency Name <b>Real Alternatives</b>		Program <b>MI Pregnancy &amp; Parenting Support Services</b>	Code	
Street Address <b>7810 Allentown Blvd, Sto 304</b>		Report Period <b>1-Apr-16 Thru 30-Apr-18</b>	Date Prepared <b>5/27/16</b>	
City, State, Zip Code <b>Harrisburg PA 17112</b>		Agreement Period <b>1-Oct-13 Thru 30-Sep-16</b>	FEID Number <b>23-2868680</b>	
Category	Expenditures		Agreement	
	Current Period	Agreement YTD	Budget	Balance
1. Salaries and Wages				
2. Fringe Benefits				
3. Travel				
4. Supplies and Materials				
5. Contractual (Sub-Contracts)				
6. Equipment				
7. Other Expenses				
Administrative Expenses	<b>3,196.39</b>	<b>123,561.07</b>	<b>181,798.00</b>	<b>81,236.93</b>
Services Expenses	<b>144,760.97</b>	<b>814,881.05</b>	<b>1,315,202.00</b>	<b>500,340.95</b>
<b>8. TOTAL DIRECT</b>	<b>147,957.36</b>	<b>938,422.12</b>	<b>1,500,000.00</b>	<b>561,677.88</b>
9a. Indirect Costs Rate #1: %				
9b. Indirect Costs Rate #2: %				
<b>10. TOTAL EXPENDITURES</b>	<b>147,957.36</b>	<b>938,422.12</b>	<b>1,500,000.00</b>	<b>561,677.88</b>
SOURCE OF FUNDS:				
11. State Agreement	<b>147,957.36</b>	<b>938,422.12</b>	<b>1,500,000.00</b>	<b>561,677.88</b>
12. Local				-
13. Federal				-
14. Other				-
15. Fees & Collections				-
<b>16. TOTAL FUNDING</b>	<b>147,957.36</b>	<b>938,422.12</b>	<b>1,500,000.00</b>	<b>561,677.88</b>
<p><b>CERTIFICATION:</b> I certify that I am authorized to sign on behalf of the local agency and that this is an accurate statement of expenditures and collections for the report period. Appropriate documentation is available and will be maintained for the required period to support costs and receipts reported.</p>				
Approved By:	<i>Clifford W. McKeown</i>	06/27/16	Title: Vice President - Administration	
Contact Person Name:	Clifford W. McKeown		Telephone Number: 717.641.7833	

**FOR STATE OFFICE USE ONLY**

Advantage	INDEX	PCA	OBJ. CODE	AMOUNT
Advance Outstanding				
Advance Issued or Applied				
Balance				

Message:

Authority: PA 368 of 1070	The Department of Community Health is an equal opportunity, employer, services, and programs provider.
Compilation: Is a condition of Reimbursement	

DCH-0224(E) (Rev. 4/04) (Excel) Previous Edition Obsolete

*Approved by  
Clifford W. McKeown  
6/27/16*

**Real Alternatives**  
**Actual Services Expenses**  
**Michigan: Fiscal Year 2013-2015**

<b>Cost Category</b>	FY 13-15 Revised Budget	FY 15-16 Budgeted Dollars	Oct 2013 - MAR 2016 YTD	April 2016	Oct 2013 - April 2016 YTD	\$700,000 Remaining Budget	\$800,000 Remaining Budget
	at 2/4/16	10/1/15 - 09/30/16				FY 13-15	10/1/15 - 09/30/16
Personnel							
Vice President	32,011.16	14,999.82	37,023.19	353.18	37,376.37		9,604.63
Services Coordinator	3,016.71	3,000.29	5,001.54	246.97	5,848.51		1,088.49
Services Assistance	263.45	499.55	2,471.49	163.40	2,634.89		(1,271.89)
Service Provider Approval	5,746.39	5,002.01	5,849.89		5,849.89		4,899.11
Billing Coordinator	4,196.00	3,600.40	4,768.10	139.50	4,907.60		2,789.40
Service Provider Monitoring	6,433.50	2,997.50	6,433.50		6,433.50		2,997.50
Hotline Counselor	552.54	1,000.46	708.82	58.63	767.45		785.55
Accrued Vacation & Sick							
Payroll Taxes	3,751.78	2,750.22	4,610.55	89.25	4,779.80		1,772.20
Workers Compensation Insurance	187.82	150.18	220.85	5.73	228.56		111.44
Pension	1,218.94	1,250.06	1,426.11	21.86	1,448.30		1,020.70
Employee Group Insurance	8,223.54	4,999.46	9,409.01	189.81	9,598.82		3,674.18
<b>Total Personnel</b>	<b>67,152.45</b>	<b>40,150.55</b>	<b>78,553.38</b>	<b>1,269.31</b>	<b>79,821.69</b>		<b>27,481.31</b>
Operating							
Client Education Materials	6,612.31	89,009.69	6,642.31	65,492.29	72,134.56		34,507.44
Services Advertising	134,068.07	89,099.87	100,291.50	43,906.54	144,198.01	0.06	79,869.90
Meetings/Seminars		5,000.00					5,000.00
Travel	3,081.61	5,000.36	3,081.61		3,081.61		5,000.36
Server Database Consulting & Dev	14,202.94	10,000.00	14,712.94		14,712.94		9,450.06
Client Services	377,789.64	456,350.30	403,482.17	33,769.20	497,250.37		336,889.63
Hotline Referral System	953.59	499.41	676.54	31.37	707.91		345.09
Contract Closeout Cost							
<b>Total Operating</b>	<b>526,338.19</b>	<b>676,849.75</b>	<b>588,887.10</b>	<b>143,198.36</b>	<b>732,085.46</b>	<b>0.06</b>	<b>471,102.48</b>
Equipment							
Pregnancy Test Kits	1,711.30	2,999.70	2,659.00	294.30	2,953.90		1,757.10
<b>Total Services Expenses</b>	<b>695,201.94</b>	<b>720,000.00</b>	<b>670,100.08</b>	<b>144,760.97</b>	<b>814,861.05</b>	<b>0.06</b>	<b>500,340.89</b>

**Derman, Barbara (DHHS)**

---

**From:** Kevin I. Bagatta, Esquire <[ra-president@comcast.net](mailto:ra-president@comcast.net)>  
**Sent:** Thursday, June 09, 2016 1:38 PM  
**To:** Derman, Barbara (DHHS); Thomas A. Lang, Esq. ([ra-operations@comcast.net](mailto:ra-operations@comcast.net)); Cliff  
**Cc:** Dunbar, Paulette Dobynes (DHHS); Hensler, Jeanette (DHHS)  
**Subject:** Re: Real Alternatives Budget Amendment

Quess,

Does this conference committee report effect the \$50,000 FY 15-16 money you want in our budget revision? See page 8: [http://house.michigan.gov/hfa/PDF/Summaries/16h5274h2cr1\\_DHHS\\_Conference\\_Summary.pdf](http://house.michigan.gov/hfa/PDF/Summaries/16h5274h2cr1_DHHS_Conference_Summary.pdf)

Should we amend the agreement to extend it to 12-31-16, then add the \$350,000 TANF for January 1, 2017?

Kevin I. Bagatta, Esquire  
President & CEO  
Real Alternatives  
7810 Allentown Blvd., Ste. 304  
Harrisburg, PA 17112  
717-S41-7832

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Date:** Monday, June 6, 2016 at 10:21 AM  
**To:** Kevin Bagatta <[ra-president@comcast.net](mailto:ra-president@comcast.net)>, "Thomas A. Lang, Esq." <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, "Clifford W. McKeown, Esq." <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Cc:** "Dunbar, Paulette Dobynes (DCH)" <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>, "Hensler, Jeanette (DCH)" <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** RE: Real Alternatives Budget Amendment

Great! Thanks Kevin

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

**From:** Kevin I. Bagatta, Esquire [<mailto:ra-president@comcast.net>]  
**Sent:** Monday, June 06, 2016 10:18 AM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>; Thomas A. Lang, Esq. ([ra-operations@comcast.net](mailto:ra-operations@comcast.net)) <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>; Cliff <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Cc:** Dunbar, Paulette Dobynes (DHHS) <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>; Hensler, Jeanette (DHHS) <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** Re: Real Alternatives Budget Amendment  
**Importance:** High

Yes Quess I received it. Cliff McKeown is on vacation, so Tom and I will work it early this week.

Thanks,

Kevin  
Kevin I. Bagatta, Esquire  
President & CEO

Real Alternatives

7810 Allentown Blvd., Ste. 304  
Harrisburg, PA 17112  
717-541-7832

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Date:** Monday, June 6, 2016 at 9:47 AM  
**To:** Kevin Bagatta <[ra-president@comcast.net](mailto:ra-president@comcast.net)>, "Thomas A. Lang, Esq." <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, "Clifford W. McKeown, Esq." <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Cc:** "Dunbar, Paulette Dobynes (DCH)" <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>, "Hensler, Jeanette (DCH)" <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** FW: Real Alternatives Budget Amendment

Good morning Kevin,  
I just wanted to confirm that you received my email of June 1.

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

**From:** Derman, Barbara (DHHS)  
**Sent:** Wednesday, June 01, 2016 12:14 PM  
**To:** Kevin I. Bagatta, Esquire ([ra-president@comcast.net](mailto:ra-president@comcast.net)) <[ra-president@comcast.net](mailto:ra-president@comcast.net)>  
**Subject:** Real Alternatives Budget Amendment  
**Importance:** High

Good Afternoon Kevin,  
I hope you had a very pleasant Memorial Day weekend and are enjoying your spring! Michigan's FY2016 fiscal year is moving right along!

In order to incorporate the additional \$50,000 appropriated for Real Alternatives for this fiscal year, we need an updated budget from you. Would you please send me an updated budget incorporating the additional \$50,000 to me by June 9<sup>th</sup>. We are recommending that we extend your current agreement to 12/31/2016, to assure we have appropriate time to manage these funds.

As soon as you send me the budget with the additional \$50,000 we will get the amendment going. Thank you.

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

**Derman, Barbara (DHHS)**

---

**From:** Kevin I. Bagatta, Esquire <[ra-president@comcast.net](mailto:ra-president@comcast.net)>  
**Sent:** Thursday, June 09, 2016 2:18 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Real Alternatives Budget Amendment

Could I call you real quick?

Kevin I. Bagatta, Esquire  
President & CEO  
Real Alternatives  
7810 Allentown Blvd., Ste. 304  
Harrisburg, PA 17112  
717-541-7832

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Date:** Thursday, June 9, 2016 at 2:10 PM  
**To:** Kevin Bagatta <[ra-president@comcast.net](mailto:ra-president@comcast.net)>, "Thomas A. Lang, Esq." <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, "Clifford W. McKeown, Esq." <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Cc:** "Dunbar, Paulette Dobynes (DCH)" <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>, "Hensler, Jeanette (DCH)" <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** RE: Real Alternatives Budget Amendment

Kevin,

I believe that is correct. The \$50,000 was to be incorporated into the FY2016. The last opportunity to amend contracts has been moved up and the approved changes needs to be submitted by June 17. The FY2017 allocation, whatever the final is would be added later.

Looks like they are moving your allocation from GF to TANF, which are Federal funds?

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

**From:** Kevin I. Bagatta, Esquire [<mailto:ra-president@comcast.net>]  
**Sent:** Thursday, June 09, 2016 1:38 PM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>; Thomas A. Lang, Esq. ([ra-operations@comcast.net](mailto:ra-operations@comcast.net)) <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>; Cliff <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
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**Subject:** Re: Real Alternatives Budget Amendment

Quess,

Does this conference committee report effect the \$50,000 FY 1S-16 money you want in our budget revision? See page 8: [http://house.michigan.gov/hfa/PDF/Summaries/16h5274h2cr1\\_DHHS\\_Conference\\_Summary.pdf](http://house.michigan.gov/hfa/PDF/Summaries/16h5274h2cr1_DHHS_Conference_Summary.pdf)

Should we amend the agreement to extend it to 12-31-16, then add the \$350,000 TANF for January 1, 2017?

Kevin I. Bagatta, Esquire  
President & CEO  
Real Alternatives

PO Box 30195, 109 W Michigan Ave., Lansing, Michigan 48909

Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968

DermanB@michigan.gov

**From:** Derman, Barbara (DHHS)

**Sent:** Wednesday, June 01, 2016 12:14 PM

**To:** Kevin I. Bagatta, Esquire ([ra-president@comcast.net](mailto:ra-president@comcast.net)) <[ra-president@comcast.net](mailto:ra-president@comcast.net)>

**Subject:** Real Alternatives Budget Amendment

**Importance:** High

Good Afternoon Kevin,

I hope you had a very pleasant Memorial Day weekend and are enjoying your spring! Michigan's FY2016 fiscal year is moving right along!

In order to incorporate the additional \$50,000 appropriated for Real Alternatives for this fiscal year, we need an updated budget from you. Would you please send me an updated budget incorporating the additional \$50,000 to me by June 9<sup>th</sup>. We are recommending that we extend your current agreement to 12/31/2016, to assure we have appropriate time to manage these funds.

As soon as you send me the budget with the additional \$50,000 we will get the amendment going. Thank you.

*Barbara (Quess) Derman, MSW*

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Michigan Department of Health and Human Services

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Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968

DermanB@michigan.gov

**Derman, Barbara (DHHS)**

---

**From:** Derman, Barbara (DHHS)  
**Sent:** Thursday, June 09, 2016 2:55 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** RE: Real Alternatives Budget Amendment

Hi Paulette,

I looked to see if you were around, then told him to just call me and I'd try to answer his questions or find out what he needed. He wanted to put all the \$50,000 into advertising (He was thanking us profusely for turning him on to Google Buys, which he attributes to significantly upping their calls and services!) Anyway, I told him that I was pretty sure you would not approve of all of it going to advertising, so he should split it up (remember they had their outreach/advertising line item in the services budget, not in their administration budget) So we'll see what he does...

What irony, given our experience with our outreach efforts and Communications!

*Barbara (Quess) Derman, MSW*

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Michigan Department of Health and Human Services  
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[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

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**Subject:** RE: Real Alternatives Budget Amendment

Sure, perhaps I'll see if Paulette is available for a call, she may have more answers than I will on this

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**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Date:** Thursday, June 9, 2016 at 2:10 PM

**Derman, Barbara (DHHS)**

---

**From:** Dunbar, Paulette Dobynes (DHHS)  
**Sent:** Thursday, June 09, 2016 2:43 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Real Alternatives Budget Amendment

Quess, Kevin was also asking about adding in an addition 350k for fy 17, I think. Please me sure that is what he is asking. If that is correct, he is not to put in another 350k for fy 17. The fy 17 budget has not been negotiated yet. No action is to be taken on any proposed funding from the Fy 17 budget planning.

Sent from my iPhone

On Jun 9, 2016, at 2:10 PM, Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)> wrote:

Kevin,  
I believe that is correct. The \$50,000 was to be incorporated into the FY2016. The last opportunity to amend contracts has been moved up and the approved changes needs to be submitted by June 17. The FY2017 allocation, whatever the final is would be added later.

Looks like they are moving your allocation from GF to TANF, which are Federal funds?

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**From:** Kevin I. Bagatta, Esquire [<mailto:ra-president@comcast.net>]  
**Sent:** Thursday, June 09, 2016 1:38 PM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>; Thomas A. Lang, Esq. ([ra-operations@comcast.net](mailto:ra-operations@comcast.net)) <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>; Cliff <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Cc:** Dunbar, Paulette Dobynes (DHHS) <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>; Hensler, Jeanette (DHHS) <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** Re: Real Alternatives Budget Amendment

Quess,

Does this conference committee report effect the \$50,000 FY 15-16 money you want in our budget revision? See page

8: [http://house.michigan.gov/lfa/PDF/Summaries/16h5274h2cr1\\_DHHS\\_Conference\\_Summary.pdf](http://house.michigan.gov/lfa/PDF/Summaries/16h5274h2cr1_DHHS_Conference_Summary.pdf)

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**Derman, Barbara (DHHS)**

---

**From:** Derman, Barbara (DHHS)  
**Sent:** Thursday, June 09, 2016 3:09 PM  
**To:** Kevin I. Bagatta, Esquire ([ra-president@comcast.net](mailto:ra-president@comcast.net)); Thomas A. Lang, Esq. ([ra-operations@comcast.net](mailto:ra-operations@comcast.net)); Cliff Dunbar, Paulette Dobynes (DHHS); Hensler, Jeanette (DHHS)  
**Cc:**  
**Subject:** Real Alternatives Budget Amendment  
  
**Importance:** High

Paulette just called me back and I told her what you wanted to do regarding splitting up the \$50,000 between services and outreach/advertising. She said that she thought it inappropriate to put more than 20% into advertising, should not be as high as 50% We should have most going to direct services. So please do that. Thanks, sorry for misleading you.

*Barbara (Quess) Derman, MSW*

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**To:** Kevin Bagatta ([ra-president@comcast.net](mailto:ra-president@comcast.net)), "Thomas A. Lang, Esq." ([ra-operations@comcast.net](mailto:ra-operations@comcast.net)), "Clifford W. McKeown, Esq." ([ra-finance@comcast.net](mailto:ra-finance@comcast.net))

**Derman, Barbara (DHHS)**

---

**From:** Kevin I. Bagatta, Esquire <[ra-president@comcast.net](mailto:ra-president@comcast.net)>  
**Sent:** Friday, June 10, 2016 3:58 AM  
**To:** Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)  
**Cc:** Hensler, Jeanette (DHHS); Thomas A. Lang, Esq.; Clifford W. McKeown, Esq.  
**Subject:** FW: Real Alternatives Budget Amendment  
**Attachments:** Real Alternatives Bud Rev Amendment 6-9-16.pdf  
  
**Importance:** High

---

**From:** Kevin Bagatta <[ra-president@comcast.net](mailto:ra-president@comcast.net)>

**Date:** Thursday, June 9, 2016 at 4:56 PM

**To:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>, "Thomas A. Lang, Esq." <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, "Clifford W. McKeown, Esq." <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Cc:** "Dunbar, Paulette Dobynes (DCH)" <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>, "Hensler, Jeanette (DCH)" <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** Re: Real Alternatives Budget Amendment

Here you go Quess. As discussed, we placed \$10,000 in advertising and \$40,000 in counseling.

Kevin  
Kevin I. Bagatta, Esquire  
President & CEO  
Real Alternatives  
7810 Allentown Blvd., Ste. 304  
Harrisburg, PA 17112  
717-S41-7832

---

**From:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>

**Date:** Thursday, June 9, 2016 at 3:08 PM

**To:** Kevin Bagatta <[ra-president@comcast.net](mailto:ra-president@comcast.net)>, "Thomas A. Lang, Esq." <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, "Clifford W. McKeown, Esq." <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Cc:** "Dunbar, Paulette Dobynes (DCH)" <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>, "Hensler, Jeanette (DCH)" <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** Real Alternatives Budget Amendment

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**Subject:** RE: Real Alternatives Budget Amendment

**Derman, Barbara (DHHS)**

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**From:** Derman, Barbara (DHHS)  
**Sent:** Friday, June 10, 2016 8:55 AM  
**To:** Kevin I. Bagatta, Esquire; Dunbar, Paulette Dobynes (DHHS)  
**Cc:** Hensler, Jeanette (DHHS); Thomas A. Lang, Esq.; Clifford W. McKeown, Esq.  
**Subject:** Re: Real Alternatives Budget Amendment

Thanks Kevin! We will review and get this going

---

**From:** Kevin I. Bagatta, Esquire <[ra-president@comcast.net](mailto:ra-president@comcast.net)>  
**Sent:** Friday, June 10, 2016 3:57 AM  
**To:** Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)  
**Cc:** Hensler, Jeanette (DHHS); Thomas A. Lang, Esq.; Clifford W. McKeown, Esq.  
**Subject:** FW: Real Alternatives Budget Amendment

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**Date:** Thursday, June 9, 2016 at 4:56 PM  
**To:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>, "Thomas A. Lang, Esq." <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, "Clifford W. McKeown, Esq." <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Cc:** "Dunbar, Paulette Dobynes (DCH)" <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>, "Hensler, Jeanette (DCH)" <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** Re: Real Alternatives Budget Amendment

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**Date:** Thursday, June 9, 2016 at 3:08 PM  
**To:** Kevin Bagatta <[ra-president@comcast.net](mailto:ra-president@comcast.net)>, "Thomas A. Lang, Esq." <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>, "Clifford W. McKeown, Esq." <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Cc:** "Dunbar, Paulette Dobynes (DCH)" <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>, "Hensler, Jeanette (DCH)" <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
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**Derman, Barbara (DHHS)**

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**From:** Hensler, Jeanette (DHHS)  
**Sent:** Friday, June 10, 2016 10:58 AM  
**To:** Geist, Laura (DHHS)  
**Cc:** Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)  
**Subject:** FW: Real Alternatives Budget Amendment  
**Attachments:** Real Alternatives Bud Rev Amendment 6-9-16.pdf  
  
**Importance:** High

Hi Quess,

I believe this is all we need to pull the agreement together. Laura will put this together for your review and get back to you if she needs anything else.

Please confirm the DCH 0016 has been submitted to budget for the amendment.

Thank you,  
Jeanette

**From:** Derman, Barbara (DHHS)  
**Sent:** Friday, June 10, 2016 9:13 AM  
**To:** Dunbar, Paulette Dobynes (DHHS) <dunbarp@michigan.gov>; Hensler, Jeanette (DHHS) <HenslerJ1@mlchigan.gov>  
**Subject:** Fw: Real Alternatives Budget Amendment  
**Importance:** High

Jeanette and Paulette,

Attached is the revised budget from Real Alternatives adding in the \$50,000 for FY16. In discussion with them yesterday, they requested using some of it for their advertising and per our response, have added \$40,000 to counseling and \$10,000 to their outreach efforts.

Jeanette, do you need anything further from me to get the amendment going? Thanks

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health

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**Sent:** Friday, June 10, 2016 3:57 AM  
**To:** Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)

*View at 100% or Larger  
Use WHOLE DOLLARS Only*

**PROGRAM BUDGET SUMMARY**  
MICHIGAN DEPARTMENT OF HEALTH AND HUMAN SERVICES

<b>PROGRAM</b> Michigan Pregnancy and Parenting Support Services Program			<b>DATE PREPARED</b> 6/9/2016	<b>Page</b> 1	<b>of</b> 3
<b>GRANTEE NAME</b> Real Alternatives			<b>BUDGET PERIOD</b> From: 10/1/2013 To: 12/31/2016		
<b>MAILING ADDRESS (Number and Street)</b> 7810 Allenlown Blvd., Suite 304			<b>BUDGET AGREEMENT</b> <input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT ►	<b>AMENDMENT #</b> 6	
<b>CITY</b> Harrisburg	<b>STATE</b> PA	<b>ZIP CODE</b> 17112	<b>FEDERAL ID NUMBER</b> 23-2868860		
<b>EXPENDITURE CATEGORY</b>					<b>TOTAL BUDGET</b>
1. SALARIES & WAGES					
2. FRINGE BENEFITS					
3. TRAVEL					
4. SUPPLIES & MATERIALS					
5. CONTRACTUAL (Subcontracts/Subrecipients)					
6. EQUIPMENT					
7. OTHER EXPENSES					
Administrative Expenses					\$184,798
Services Expenses					\$1,365,202
<b>8. TOTAL DIRECT EXPENDITURES</b> (Sum of Lines 1-7)	\$0		\$0	\$0	\$1,500,000
9. INDIRECT COSTS: Rate #1 %					
INDIRECT COSTS: Rate #2 %					
<b>10. TOTAL EXPENDITURES</b>	<b>\$0</b>		<b>\$0</b>	<b>\$0</b>	<b>\$1,550,000</b>
<b>SOURCE OF FUNDS</b>					
11. FEES & COLLECTIONS					
12. STATE AGREEMENT					\$1,500,000
13. LOCAL					
14. FEDERAL					
15. OTHER(S)					
<b>16. TOTAL FUNDING</b>	<b>\$0</b>		<b>\$0</b>	<b>\$0</b>	<b>\$1,550,000</b>
<b>AUTHORITY:</b> P.A. 368 of 1978	The Department of Health and Human Services is an equal opportunity employer, services and programs provider.				
<b>COMPLETION:</b> Is Voluntary, but is required as a condition of funding					

View at 100% or Larger  
Use WHOLE DOLLARS Only

MICHIGAN DEPARTMENT OF HEALTH AND HUMAN SERVICES

Page 2 Of 3

## PROGRAM BUDGET – COST DETAIL SCHEDULE

PROGRAM		BUDGET PERIOD	DATE PREPARED
Michigan Pregnancy and Parenting Support Services		From: 10/1/2013 To: 12/31/2016	6/9/2016
GRANTEE NAME Real Alternatives		BUDGET AGREEMENT <input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT	AMENDMENT # 6
1. SALARY & WAGES POSITION DESCRIPTION	COMMENTS	POSITIONS REQUIRED	TOTAL SALARY
President & CEO		1	\$56,413
VP – Administration		1	\$18,289
Assistant Director of Finance		1	\$1,777
Accountant		1	\$6,372
Bookkeeper		1	\$3,831
			\$0
			\$0
1. TOTAL SALARIES & WAGES:		5	\$85,682
2. FRINGE BENEFITS (Specify)			
<input checked="" type="checkbox"/> FICA <input checked="" type="checkbox"/> LIFE INS. <input checked="" type="checkbox"/> DENTAL INS.		COMPOSITE RATE	
<input checked="" type="checkbox"/> UNEMPLOY INS. <input checked="" type="checkbox"/> VISION INS. <input checked="" type="checkbox"/> WORK COMP.		AMOUNT 0.00%	
<input checked="" type="checkbox"/> RETIREMENT <input type="checkbox"/> HEARING INS.			
<input checked="" type="checkbox"/> HOSPITAL INS. <input checked="" type="checkbox"/> OTHER (specify) Accrued Vacation		2. TOTAL FRINGE BENEFITS:	\$29,899
3. TRAVEL (Specify if category exceeds 10% of Total Expenditures)			
3 TOTAL TRAVEL: \$813			
4. SUPPLIES & MATERIALS (Specify If category exceeds 10% of Total Expenditures)			
Postage/Shipping: \$3,105; Office Expense: \$13,105; Computer Resources: \$13,399			
4. TOTAL SUPPLIES & MATERIALS: \$29,609			
5. CONTRACTUAL (Specify Subcontracts/Subrecipients)			
Name Consulting Legal	Address	Amount \$5,205 \$1,000	
5. TOTAL CONTRACTUAL: \$6,205			
6. EQUIPMENT (Specify items)			
6. TOTAL EQUIPMENT: \$0			
7. OTHER EXPENSES (Specify if category exceeds 10% of Total Expenditures)			
Auditing: \$5,199; Rent: \$18,071; Telephone: \$2,746; General Liability Insurance: \$884; Insurance – Directors & Officers: \$1,944; Professional Development: \$1,412; Equipment Service: \$834 Job Advertising/Employee Screening: \$1,500			
7. TOTAL OTHER: \$32,590			
8. TOTAL DIRECT EXPENDITURES (Sum of Totals 1-7)		8. TOTAL DIRECT EXPENDITURES: \$184,798	
9. INDIRECT COST CALCULATIONS		Rate #1: Base \$0 X Rate 0.0000 % Total	\$ 0
		Rate #2: Base \$0 X Rate 0.0000 % Total	\$ 0
		9. TOTAL INDIRECT EXPENDITURES:	\$ 0
10. TOTAL EXPENDITURES (Sum of lines 8-9) \$184,798			
AUTHORITY: P.A. 368 of 1978 COMPLETION: Is Voluntary, but is required as a condition of funding DCH-0386 (E) (Rev 02/13) (W) Previous Edition Obsolete, Use Additional Sheets as Needed		The Department of Health and Human Services is an equal opportunity employer, services and programs provider.	

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Use WHOLE DOLLARS Only

MICHIGAN DEPARTMENT OF HEALTH AND HUMAN SERVICES

Page 3 Of 3

## PROGRAM BUDGET – COST DETAIL SCHEDULE

PROGRAM Michigan Pregnancy and Parenting Support Services	BUDGET PERIOD		DATE PREPARED 6/9/2016
	From: 10/1/2013	To: 12/31/2016	
GRANTEE NAME Real Alternatives	BUDGET AGREEMENT <input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT	AMENDMENT # 6	
<b>1. SALARY &amp; WAGES POSITION DESCRIPTION</b>	COMMENTS	POSITIONS REQUIRED	TOTAL SALARY
Vice President of Operations		1	\$47,041
Services Coordinator		1	\$6,937
Services Assistance		1	\$1,363
Service Provider Approval		1	\$10,749
Billing Coordinator		1	\$7,697
Service Provider Monitoring		1	\$9,431
Hotline Counselor		1	\$1,553
<b>1. TOTAL SALARIES &amp; WAGES:</b>		7	\$84,771
<b>2. FRINGE BENEFITS (Specify)</b>			
<input checked="" type="checkbox"/> FICA <input checked="" type="checkbox"/> LIFE INS. <input checked="" type="checkbox"/> DENTAL INS.	COMPOSITE RATE		
<input checked="" type="checkbox"/> UNEMPLOY INS. <input checked="" type="checkbox"/> VISION INS. <input checked="" type="checkbox"/> WORK COMP.	AMOUNT 0.00%		
<input checked="" type="checkbox"/> RETIREMENT <input type="checkbox"/> HEARING INS.			
<input checked="" type="checkbox"/> HOSPITAL INS. <input checked="" type="checkbox"/> OTHER (specify) <u>Accrued Vacation</u>	<b>2. TOTAL FRINGE BENEFITS:</b>		\$22,532
<b>3. TRAVEL (Specify if category exceeds 10% of Total Expenditures)</b>			
<b>3 TOTAL TRAVEL:</b>			\$8,082
<b>4. SUPPLIES &amp; MATERIALS (Specify if category exceeds 10% of Total Expenditures)</b>			
Client Education Materials: \$106,642; Pregnancy Test Kits: \$4,711			
<b>4. TOTAL SUPPLIES &amp; MATERIALS:</b>			\$111,353
<b>5. CONTRACTUAL (Specify Subcontracts/Subrecipients)</b>			
Name      Address	Amount		
Services Database Consulting & Development	\$24,203		
Counseling Reimbursement	\$874,140		
<b>5. TOTAL CONTRACTUAL:</b>			\$898,343
<b>6. EQUIPMENT (Specify items)</b>			
<b>6. TOTAL EQUIPMENT:</b>			\$0
<b>7. OTHER EXPENSES (Specify if category exceeds 10% of Total Expenditures)</b>			
Services Advertising: \$234,068; Meetings/Seminars: \$5,000; Hotline Referral System: \$1,053			
<b>7. TOTAL OTHER:</b>			\$240,121
<b>8. TOTAL DIRECT EXPENDITURES (Sum of Totals 1-7)</b>	<b>8. TOTAL DIRECT EXPENDITURES:</b>	\$1,365,202	
<b>9. INDIRECT COST CALCULATIONS</b>	Rate #1: Base \$0 X Rate 0.0000 % Total	\$ 0	
	Rate #2: Base \$0 X Rate 0.0000 % Total	\$ 0	
	<b>9. TOTAL INDIRECT EXPENDITURES:</b>	\$ 0	
<b>10. TOTAL EXPENDITURES (Sum of lines 8-9)</b>		\$1,365,202	
AUTHORITY: P.A. 368 of 1978 COMPLETION: Is Voluntary, but is required as a condition of funding DCH-0386 (E) (Rev 02/13) (W) Previous Edition Obsolete. Use Additional Sheets as Needed	The Department of Health and Human Services is an equal opportunity employer, services and programs provider.		

**Derman, Barbara (DHHS)**

---

**From:** Dunbar, Paulette Dobynes (DHHS)  
**Sent:** Monday, June 13, 2016 10:05 AM  
**To:** Derman, Barbara (DHHS)  
**Subject:** Re: Real Alternatives Budget Amendment

Yes, see Lucie. She preps unless some one does their own.

Sent from my iPhone

On Jun 13, 2016, at 6:54 AM, Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)> wrote:

Paulette, I'm not sure what Jeanette's request that I confirm that the DCH 0016 has been submitted to budget for the amendment means . Does Lucie do this for us?

---

**From:** Hensler, Jeanette (DHHS)  
**Sent:** Friday, June 10, 2016 10:58 AM  
**To:** Geist, Laura (DHHS)  
**Cc:** Derman, Barbara (DHHS); Dunbar, Paulette Dobynes (DHHS)  
**Subject:** FW: Real Alternatives Budget Amendment

Hi Quess,

I believe this is all we need to pull the agreement together. Laura will put this together for your review and get back to you if she needs anything else.

Please confirm the DCH 0016 has been submitted to budget for the amendment.

Thank you,  
Jeanette

**From:** Derman, Barbara (DHHS)  
**Sent:** Friday, June 10, 2016 9:13 AM  
**To:** Dunbar, Paulette Dobynes (DHHS) <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>; Hensler, Jeanette (DHHS) <[HenslerJ1@michigan.gov](mailto:HenslerJ1@michigan.gov)>  
**Subject:** Fw: Real Alternatives Budget Amendment  
**Importance:** High

Jeanette and Paulette,

Attached is the revised budget from Real Alternatives adding in the \$50,000 for FY16. In discussion with them yesterday, they requested using some of it for their advertising and per our response, have added \$40,000 to counseling and \$10,000 to their outreach efforts.

**Derman, Barbara (DHHS)**

---

**From:** Taylor, Lucie (DHHS)  
**Sent:** Monday, June 13, 2016 12:28 PM  
**To:** Derman, Barbara (DHHS)  
**Subject:** RE: Real Alternatives Budget Amendment

The agreement

**From:** Derman, Barbara (DHHS)  
**Sent:** Monday, June 13, 2016 10:12 AM  
**To:** Taylor, Lucie (DHHS) <TaylorL22@michigan.gov>  
**Subject:** FW: Real Alternatives Budget Amendment  
**Importance:** High

Lucie,

Do you have a moment to talk with me about this and help with the DCH 0016. This is now getting put under our responsibility. As you may recall, Kristi Broessel did these amendments for this project when she was in her old position. Once she changed jobs this fell to Jeanette Hensler. Jeanette wants us to take the responsibility back. So we will need some help with it. As you will also recall, this project does not go through e-grams.

See the email thread below. If you are around, I'd love to come up and chat about it. ☺ Thanks

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

**From:** Dunbar, Paulette Dobynes (DHHS)  
**Sent:** Monday, June 13, 2016 10:05 AM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Subject:** Re: Real Alternatives Budget Amendment

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---

**From:** Hensler, Jeanette (DHHS)  
**Sent:** Friday, June 10, 2016 10:58 AM  
**To:** Geist, Laura (DHHS)

Contract Manager and  
Location/Building: Barbara Derman  
Contract #: 20142043

Amendment No. 6 to the  
**Agreement Between**  
**Michigan Department of Health and Human Services**  
and  
**Real Alternatives**  
for  
**Michigan Pregnancy and Parenting Support Services Program**

**1. Period of Agreement**

This agreement shall commence on October 1, 2013 and continue through December 31, 2016. This agreement is in full force and effect for the period specified.

**2. Program Budget and Agreement Amount**

The total agreement amount is increased from \$ 1,500,000 to \$ 1,550,000, and the Department's agreement amount is increased/decreased from \$ 1,500,000 to \$ 1,550,000, as shown on the Attachment B budget pages.

**3. Amendment Purpose**

The purpose of the amendment is to extend the original agreement end date from September 30, 2016 to December 31, 2016 and to add funding in the original agreement for \$50,000.

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**4. Original Agreement Conditions**

It is understood and agreed that all other conditions of the original agreement remain the same.

**5. Special Certification**

The individual or officer signing this amendment certifies by his or her signature that he or she is authorized to sign this amendment on behalf of the responsible governing board, official or contractor.

**6. Signature Section**

**For the Michigan Department of Health and Human Services**

---

Kim Stephen, Director, Bureau of Purchasing

Date

**For the CONTRACTOR:**

---

Name (print)

Title (print)

---

Signature

Date

## Statement of Work

### Michigan Pregnancy and Parenting Support Services

Program October 2013 – December 2016

1. Describe the core program elements and the manner in which services will be delivered.
  - a. Describe the individuals who will be eligible to receive services in the program, including any income or residency requirements, and any limitations due to race, gender, ethnicity, age or religion.
  - b. Describe the geographic areas within the State where program services will be provided.
  - c. Describe the core services that will be provided to eligible clients that promote childbirth instead of abortion, and that assist pregnant women with their decision regarding parenting or adoption.
  - d. In addition to the core services, describe the additional support services that will be available to eligible clients in the program.
  - e. Describe the advertising, outreach and marketing efforts that may occur to advise potential eligible clients of the availability of program services.
  - f. Describe how potential clients will access program services.
2. Describe the network of program service providers and counselors, and how they become eligible to provide approved program services.
3. Describe the plan for data collection of required program reporting; and the plan for program quality assurance monitoring, including site reviews and financial accountability.

### *Program Objectives*

1. Assist pregnant women in Michigan to maintain pregnancy and achieve positive healthy pregnancy outcomes through provision of pregnancy support services and referrals to care.
  - a. Provide compassionate, caring and free services through approved life-affirming pregnancy support centers, social service agencies, maternity homes and adoption agencies
  - b. An evaluation of the client's needs is made by the counselor during the counseling sessions.
  - c. Provide pregnancy and parenting support services support utilizing trained crisis intervention counselors (degreed, non-degreed and volunteers)
  - d. Provide referrals to other available community services to support pregnant woman who are experiencing unplanned/crisis pregnancies, including referrals for prenatal and pediatric care, medical care, social services, and other supports as required and available.
  - e. Ensure client feedback is obtained to assure client support during crisis and counseling interventions.
2. Assist new Michigan parents establish positive parenting practices through provision of parenting support services.
  - a. Provide counseling and parenting education and referrals to pediatric care, social services, child care, financial support, housing, education for improving skills or obtaining a GED, job service and vocational training programs
  - b. Provide parenting support utilizing trained counselors (degreed, non-degreed and volunteers)
3. Assist women in Michigan who thought they were experiencing an unplanned/crisis pregnancy, but who are found to be not pregnant.

- 
- a. Provide information on the risks of sexually transmitted diseases, relationship counseling, decision-making counseling, chastity information, teen pregnancy prevention programs, and other counseling to modify risk-taking behavior
  - b. Provide services to women in this category utilizing trained counselors (degreed, non-degreed and volunteers)
4. Serve approximately 4500 women and parents of infants at approximately 12000 visits.
5. Have Service Providers establish and maintain referral lists to life-affirming Michigan public and nonprofit organizations providing care to mothers and infants to assure ongoing care and services.
- a. Each Service Provider Organization must have the appropriate referral resources to serve clients with essential and beneficial referrals including:
    - i. Referrals for prenatal and pediatric care.
    - ii. Referrals for medical care.
    - iii. Referrals for social services organizations and support services such as:
      - i. WIC, or other nutrition programs; MIHP, or other home visiting programs; local Department of Human Services; local health department; adoption agencies; child care; financial support; housing; education for improving skills or obtaining a GED; job service and vocational training programs; or transportation services as needed.
  - b. Service Provider Organizations are responsible to assure that referral sources are pro-life and continue to be pro-life.
  - c. Service Provider Organizations are responsible to evaluate referral organizations to assure they comply with client service needs.
  - d. Information concerning referral resources will be obtained at each site Monitoring:
6. Assure that program vendor Service Providers:
- a. Are a nonprofit organization with 501(c)3 tax exempt status
  - b. Operate an alternatives to abortion program that has a stated policy of actively promoting childbirth instead of abortion
  - c. Maintain a pro-life mission and agree not to promote, refer, or counsel abortion as an option to a crisis or unplanned pregnancy
  - d. Are physically and financially separate from any entity that advocates, performs, counsels, or refers for abortion
  - e. Understand that the funding for alternative to abortion services under this program does not include funding for the provision, referral, or advocacy of contraceptive services, drugs, or devices
  - f. Provide core services consisting of information and counseling that promotes childbirth instead of abortion, and assists pregnant women in their decision regarding adoption or parenting
  - g. Are nondiscriminatory
  - h. Agree not to promote the teaching or philosophy of any religion or religious organization while providing program services to the client
  - i. Have been in operation a minimum of one year providing core alternative to abortion services to women in a crisis pregnancy
  - j. Provide abstinence education as the best and only method of avoiding unplanned pregnancies and sexually transmitted infections
  - k. Agree to serve all eligible clients, including those with Limited English Proficiency
  - l. Will annually verify that all staff and volunteers have current Michigan State Police and Child Abuse background check clearances
  - m. Maintain client confidentiality
  - n. Will submit their counselor training materials, and policies and procedures manual for evaluation
  - o. Do not charge a fee for services to eligible clients.
  - p. Provide handicapped accessible services.

**7. Assure Service Provider compliance with program policies and objectives, including:**

- a. Initial and annual site monitoring of Service Provider sites performed as described in the program description entitled: Michigan Pregnancy and Parenting Support Services Program, October 2013 – September 2016
  - b. Assure accurate record-keeping of client eligibility
  - c. Assure accurate submission of billing forms
  - d. Assure all services are provided in a respectful and non-judgmental manner
    - i. Assure all services are provided to eligible clients with limited English, hearing or visual capabilities
    - ii. Assure all services are provided with appropriate cultural sensitivities
  - e. Assure financial accountability through program site monitoring.
  - f. Ongoing quality assurance measures performed as described in the program description entitled: Michigan Pregnancy and Parenting Support Services Program, October 2013 – September 2016
- 8. Assure compliance with program reporting requirements. Quarterly Reports are to be submitted to [DFCH@michigan.gov](mailto:DFCH@michigan.gov) by 45 days after the end of the quarter. The Quarterly Reports will, at a minimum, provide a total accounting of the following activities of the Service Providers:**
- a. Monitoring activities completed;
  - b. Monitoring Report findings for each site monitored and subsequent corrective actions taken;
  - c. Technical assistance provided;
  - d. Follow-up on site monitoring findings for Service Providers;
  - e. Direct service activities such as information/services provided or referrals made;
  - f. Significant Project(s) Status Report(s) including a brief narrative of projects described in the Work Plan, and any other significant projects or activities;
  - g. The number of pregnant women, non-pregnant women and parenting women served (separate reports for each of these three client types), by their county of residence, and their age reported by the following age groups:
    1. Less than 16 years old;
    2. 16 years old through 20 years old;
    3. 21 years old through 25 years old;
    4. 26 years old through 30 years old;
    5. 31 years old through 35 years old;
    6. 36 years old through 40 years old;
    7. 41 years old through 45 years old;
    8. 46 years old and older.
  - h. The number of pregnant women, non-pregnant women and parenting women served (separate reports for each of these three client types), by race, by county, by age (White, African American, Native American, Asian, multi-racial, unknown/not declared)
  - i. The number of pregnant women, non-pregnant women and parenting women served (separate reports for each of these three client types), by ethnicity, by county, by age (Hispanic, non-Hispanic)
  - j. The number of visits by pregnant women, non-pregnant women and parenting women (separate reports for each of these three client types), by county, by age.
    1. Hotline calls from Michigan and number of subsequent referrals to Service Providers
    2. Public Information activities in Michigan
  - k. Report number of Service Provider referrals by type:
    1. Prenatal care providers
    2. Pediatric care providers

---

I. Report of client outcomes

1. Number of clients indicating they are choosing childbirth
2. Number of clients who visited or are planning to visit a health care provider for prenatal care.
3. Number of clients who have taken their child to a pediatric appointment.
4. Number of clients with infants up to date in immunizations.
5. Number of clients who felt supported at the end of their counseling session.

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**PROGRAM BUDGET SUMMARY**  
MICHIGAN DEPARTMENT OF HEALTH AND HUMAN SERVICES

PROGRAM Michigan Pregnancy and Parenting Support Services Program			DATE PREPARED 6/9/2016	Page 1	Of 3
GRANTEE NAME Real Alternatives			BUDGET PERIOD From: 10/1/2013 To: 12/31/2016		
MAILING ADDRESS (Number and Street) 7810 Allentown Blvd., Suite 304			BUDGET AGREEMENT <input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT ►	AMENDMENT # 6	
CITY Harrisburg	STATE PA	ZIP CODE 17112	FEDERAL ID NUMBER 23-2868660		
EXPENDITURE CATEGORY					TOTAL BUDGET
1. SALARIES & WAGES					
2. FRINGE BENEFITS					
3. TRAVEL					
4. SUPPLIES & MATERIALS					
5. CONTRACTUAL (Subcontracts/Subrecipients)					
6. EQUIPMENT					
7. OTHER EXPENSES					
Administrative Expenses					\$184,798
Services Expenses					\$1,365,202
8. TOTAL DIRECT EXPENDITURES (Sum of Lines 1-7)		\$0	\$0	\$0	\$1,500,000
9. INDIRECT COSTS: Rate #1 %					
INDIRECT COSTS: Rate #2 %					
10. TOTAL EXPENDITURES		\$0	\$0	\$0	\$1,550,000
SOURCE OF FUNDS					
11. FEES & COLLECTIONS					
12. STATE AGREEMENT					\$1,500,000
13. LOCAL					
14. FEDERAL					
15. OTHER(S)					
16. TOTAL FUNDING		\$0	\$0	\$0	\$1,550,000
AUTHORITY: P.A. 368 of 1978					
COMPLETION: Is Voluntary, but is required as a condition of funding	The Department of Health and Human Services is an equal opportunity employer, services and programs provider.				

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MICHIGAN DEPARTMENT OF HEALTH AND HUMAN SERVICES

Page 2 Of 3

PROGRAM Michigan Pregnancy and Parenting Support Services	BUDGET PERIOD		DATE PREPARED 6/9/2016
	From: 10/1/2013	To: 12/31/2016	
GRANTEE NAME Real Alternatives	BUDGET AGREEMENT <input type="checkbox"/> ORIGINAL <input checked="" type="checkbox"/> AMENDMENT		AMENDMENT # 6
<b>1. SALARY &amp; WAGES POSITION DESCRIPTION</b>	COMMENTS	POSITIONS REQUIRED	TOTAL SALARY
President & CEO		1	\$56,413
VP -- Administration		1	\$18,289
Assistant Director of Finance		1	\$1,777
Accountant		1	\$5,372
Bookkeeper		1	\$3,831
			\$0
			\$0
<b>1. TOTAL SALARIES &amp; WAGES:</b>		<b>5</b>	<b>\$85,682</b>
<b>2. FRINGE BENEFITS (Specify)</b>			
<input checked="" type="checkbox"/> FICA <input checked="" type="checkbox"/> LIFE INS. <input checked="" type="checkbox"/> DENTAL INS.      COMPOSITE RATE			
<input checked="" type="checkbox"/> UNEMPLOY INS. <input checked="" type="checkbox"/> VISION INS. <input checked="" type="checkbox"/> WORK COMP.      AMOUNT 0.00%			
<input checked="" type="checkbox"/> RETIREMENT <input type="checkbox"/> HEARING INS.			
<input checked="" type="checkbox"/> HOSPITAL INS. <input checked="" type="checkbox"/> OTHER (specify) <u>Accrued Vacation</u>		<b>2. TOTAL FRINGE BENEFITS:</b>	<b>\$29,899</b>
<b>3. TRAVEL (Specify If category exceeds 10% of Total Expenditures)</b>			
		<b>3 TOTAL TRAVEL:</b>	<b>\$813</b>
<b>4. SUPPLIES &amp; MATERIALS (Specify If category exceeds 10% of Total Expenditures)</b> Postage/Shipping: \$3,105; Office Expense: \$13,105; Computer Resources: \$13,399			
		<b>4. TOTAL SUPPLIES &amp; MATERIALS:</b>	<b>\$29,609</b>
<b>5. CONTRACTUAL (Specify Subcontracts/Subrecipients)</b>			
Name      Address      Amount			
Consulting		\$5,205	
Legal		\$1,000	
		<b>5. TOTAL CONTRACTUAL:</b>	<b>\$6,205</b>
<b>6. EQUIPMENT (Specify items)</b>			
		<b>6. TOTAL EQUIPMENT:</b>	<b>\$0</b>
<b>7. OTHER EXPENSES (Specify if category exceeds 10% of Total Expenditures)</b>			
Auditing: \$5,199; Rent: \$18,071; Telephone: \$2,746; General Liability Insurance: \$884;			
Insurance – Directors & Officers: \$1,944; Professional Development: \$1,412; Equipment Service: \$834			
Job Advertising/Employee Screening: \$1,500			
		<b>7. TOTAL OTHER:</b>	<b>\$32,590</b>
<b>8. TOTAL DIRECT EXPENDITURES (Sum of Totals 1-7)</b>	<b>8. TOTAL DIRECT EXPENDITURES:</b>	<b>\$184,798</b>	
<b>9. INDIRECT COST CALCULATIONS</b>	Rate #1: Base \$0 X Rate 0.0000 % Total	\$ 0	
	Rate #2: Base \$0 X Rate 0.0000 % Total	\$ 0	
	<b>9. TOTAL INDIRECT EXPENDITURES:</b>	<b>\$ 0</b>	
<b>10. TOTAL EXPENDITURES (Sum of lines 8-9)</b>		<b>\$184,798</b>	
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MICHIGAN DEPARTMENT OF HEALTH AND HUMAN SERVICES

Page 3 Of 3

PROGRAM		BUDGET PERIOD	DATE PREPARED
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<input checked="" type="checkbox"/> UNEMPLOY INS.	<input checked="" type="checkbox"/> VISION INS.	<input checked="" type="checkbox"/> WORK COMP.	AMOUNT 0.00%
<input checked="" type="checkbox"/> RETIREMENT	<input type="checkbox"/> HEARING INS.		
<input checked="" type="checkbox"/> HOSPITAL INS.	<input checked="" type="checkbox"/> OTHER (specify) Accrued Vacation		2. TOTAL FRINGE BENEFITS: \$22,532
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		3 TOTAL TRAVEL:	\$8,082
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Client Education Materials: \$106,642; Pregnancy Test Kits: \$4,711		4. TOTAL SUPPLIES & MATERIALS:	\$111,353
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		5. TOTAL CONTRACTUAL:	\$898,343
6. EQUIPMENT (Specify items)			
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7. OTHER EXPENSES (Specify if category exceeds 10% of Total Expenditures)			
Services Advertising: \$234,068; Meetings/Seminars: \$5,000; Hotline Referral System: \$1,053		7. TOTAL OTHER:	\$240,121
8. TOTAL DIRECT EXPENDITURES (Sum of Totals 1-7)	8. TOTAL DIRECT EXPENDITURES:	\$1,365,202	
9. INDIRECT COST CALCULATIONS	Rate #1: Base \$0 X Rate 0.0000 % Total	\$ 0	
	Rate #2: Base \$0 X Rate 0.0000 % Total	\$ 0	
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DCH-0386 (E) (Rev 02/13) (W) Previous Edition Obsolete. Use Additional Sheets as Needed			

**Derman, Barbara (DHHS)**

---

**From:** Geist, Laura (DHHS)  
**Sent:** Wednesday, June 15, 2016 9:57 AM  
**To:** ra-president@comcast.net  
**Cc:** Derman, Barbara (DHHS)  
**Subject:** Real Alternatives Budget Amendment  
**Attachments:** Real Alternatives Amendment 6.pdf

Good morning, Kevin,

The amendment documents are attached to this message. Please sign and return a scanned copy via email. We will finalize processing on our end after your signature is complete.

Let me know if you have any questions.

Thank you,  
Laura

Laura A. Geist  
Departmental Analyst  
Grants Section, Bureau of Purchasing  
Michigan Department of Health and Human Services  
(517) 241-3932  
[GeistL1@michigan.gov](mailto:GeistL1@michigan.gov)

**Derman, Barbara (DHHS)**

---

**From:** Taylor, Lucie (DHHS)  
**Sent:** Wednesday, June 15, 2016 2:32 PM  
**To:** Thelen, Beverly (DHHS)  
**Cc:** Derman, Barbara (DHHS); Hensler, Jeanette (DHHS)  
**Subject:** DCH 16 for Real Alternatives 20142043 Amend #5  
**Attachments:** content.pdf

This is being submitted for processing.

**Michigan Department of Community Health**  
**REQUEST FOR CONTRACTUAL SERVICES**

MDCH Contract Tracking Number ONLY

**SECTION I - Originating Office:**

1. Originating Bureau, Office, or Division Name <b>Division of Family and Community Health</b>	2. Office Address (Number & Street, Building, Suite No.) <b>109 W. MI Ave - Wash. Sq. 4<sup>th</sup> Floor</b>		
3. Contract Administrator Name <b>Lucie Taylor</b>	4. Phone Number <b>517 202 0675</b>	5. Fax Number <b>517 373-4294</b>	

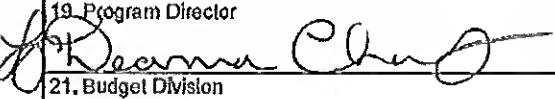
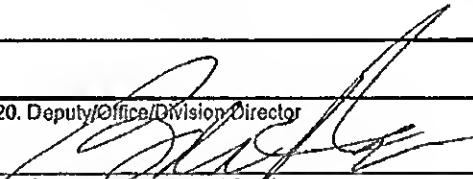
**SECTION II - Vendor Information:**

6. Vendor Name <b>Real Alternatives</b>	7. Vendor FE ID or Soc. Sec. No.	8. MAIN Vendor Mail Code	
9. Office Address (No. & Street, Building, Suite No.) <b>7810 Allentown Boulevard</b>	City <b>Harrisburg</b>	State <b>PA</b>	ZIP Code <b>17112</b>

**SECTION III - Contract Information:**

10. Contract Title <b>Counseling for Women During Pregnancy</b>			
11. Contract Type: (Check One) <input checked="" type="checkbox"/> INTER-DEPARTMENTAL <input type="checkbox"/> NEW <input type="checkbox"/> RENEWAL <input checked="" type="checkbox"/> AMENDMENT		Amendment Number <b>5</b>	<input checked="" type="checkbox"/> Date Change <input checked="" type="checkbox"/> Amount Change
12. Award Process: (Check One) <input checked="" type="checkbox"/> Grant Award <input type="checkbox"/> DCH BID <input type="checkbox"/> DMB BID <input type="checkbox"/> Local Government <input type="checkbox"/> Other: (explain in # 44 below)			
13. Appropriation Line Item Title <b>Prenatal Care</b>	14. Current State/Federal Amount <b>\$1,500,000.00</b>	15. Additional State/Federal Amt Requested <b>\$50,000.00</b>	16. Grand Total State/Federal Amount <b>\$1,550,000.00</b>
17. Contract Duration: Starting: 10/1/2014   Ending: 12/30/2016			
18. Description of Services to be provided through this contract. <b>Provides funding for a pilot grant program to provide counseling support to women during pregnancy and twelve months after birth</b>			

**SECTION IV B Approvals:**

19. Program Director 	Date <b>6/15/16</b>	20. Deputy/Office/Division Director 	Date <b>6/15/16</b>
21. Budget Division	Date	22. Contract Management Section	Date

**SECTION V - MAIN Coding: Budget Office (more than 4 lines of coding attach separate page in same format)**

23. App. Year	24. Approp. #	25. Project #	26. Fund	27. Index	28. P.C.A.	29. OBJ.	30. Amount
2014	14289		0100	83122	84682		\$ 700,000
2015	14289		0100	83122	84682		\$ 800,000
2016	14289		0100	83122			\$ 50,000
							\$
31. Contract Code	32. Federal Program Title and CFDA #		33. Award Year	34. Federal % %	35. Federal Amount \$		

**SECTION VI – Contract Management Section ONLY:**

36. NIGP Commodity Code <b>946-62</b>	37. Agreement Y/N	38. DCH Purchase Order No.	39. CS-138 Number
40. DMB BPO#	41. Requisition Number	42. Administration Board Approval Date	43. Admin Board Approved Amount
44. Comments: <b>Extending end date and adding funding 20142043</b>	45. AS-1 Number	46. AS-1 Forward Date	

**Derman, Barbara (DHHS)**

---

**From:** Geist, Laura (DHHS)  
**Sent:** Wednesday, June 15, 2016 4:11 PM  
**To:** Kevin I. Bagatta, Esquire  
**Cc:** Derman, Barbara (DHHS); Thomas A. Lang, Esq.; Clifford W. McKeown, Esq.  
**Subject:** RE: Real Alternatives Budget Amendment

Thank you very much. I will move this on for signature.

Have a nice afternoon.

Laura A. Geist  
(517) 241-3932  
GeistL1@michigan.gov

**From:** Kevin I. Bagatta, Esquire [mailto:[ra-president@comcast.net](mailto:ra-president@comcast.net)]  
**Sent:** Wednesday, June 15, 2016 2:56 PM  
**To:** Geist, Laura (DHHS) <[GeistL1@michigan.gov](mailto:GeistL1@michigan.gov)>  
**Cc:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>; Thomas A. Lang, Esq. <[ra-operations@comcast.net](mailto:ra-operations@comcast.net)>; Clifford W. McKeown, Esq. <[ra-finance@comcast.net](mailto:ra-finance@comcast.net)>  
**Subject:** Re: Real Alternatives Budget Amendment

Hi Laura,

Here is the signed amendment.

Thank you,

Kevin  
Kevin I. Bagatta, Esquire  
President & CEO  
Real Alternatives  
7810 Allentown Blvd., Ste. 304  
Harrisburg, PA 17112  
717-541-7832

---

**From:** "Geist, Laura (DHHS)" <[GeistL1@michigan.gov](mailto:GeistL1@michigan.gov)>  
**Date:** Wednesday, June 15, 2016 at 9:56 AM  
**To:** Kevin Bagatta <[ra-president@comcast.net](mailto:ra-president@comcast.net)>  
**Cc:** "Derman, Barbara (DHHS)" <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Subject:** Real Alternatives Budget Amendment

Good morning, Kevin,

The amendment documents are attached to this message. Please sign and return a scanned copy via email. We will finalize processing on our end after your signature is complete.

Let me know if you have any questions.

Thank you,  
Laura

**Derman, Barbara (DHHS)**

---

**From:** Boyd, Jeremy (DHHS)  
**Sent:** Tuesday, June 28, 2016 4:50 PM  
**To:** Derman, Barbara (DHHS)  
**Cc:** Thelen, Beverly (DHHS)  
**Subject:** FW: Real Alternatives  
**Attachments:** Real Alternatives Payments.pdf  
  
**Importance:** High

Hi Barbara,

I am Jeremy Boyd and I am the Population Health Budget Section Manager for DHHS. I have a legislative request below to provide the most recent quarterly report for the Real Alternatives (Counseling of Women during Pregnancy) contract. The attached report list you as the program contract. I was wondering if you could provide the report to me and if you are not the right person could you please help direct me to someone that could help me.

Thanks,

Jeremy Boyd  
Population Health Budget Section Manager  
S17-284-4272

**From:** Boyd, Jeremy (DHHS)  
**Sent:** Tuesday, June 21, 2016 4:33 PM  
**To:** Mires, Melissa (DHHS) <MiresM@michigan.gov>; Thelen, Beverly (DHHS) <ThelenB7@miichigan.gov>  
**Subject:** RE: Real Alternatives

Hi Melissa and Beverly,

This is the report we provide to Susan Frey for the Real Alternatives program for the financial status report. I'm not sure where I would get the recent quarterly report from the vendor. Could you please let me know where to look or who I might contact.

Thanks,

Jeremy

**From:** Susan Frey [mailto:[sfrey@house.mi.gov](mailto:sfrey@house.mi.gov)]  
**Sent:** Tuesday, June 21, 2016 9:58 AM  
**To:** Boyd, Jeremy (DHHS) <[BOYDJ1@michigan.gov](mailto:BOYDJ1@michigan.gov)>  
**Subject:** Real Alternatives

Hi Jeremy,

Regarding the Real Alternatives program funded in the Prenatal Care line, can you provide me with the most recent quarterly report from the vendor and the most recent financial status report from the vendor?

I'm hoping we still get quarterly reports - Melissa shared similar documents with me last year.

Thanks for your help!

**Derman, Barbara (DHHS)**

---

**From:** Derman, Barbara (DHHS)  
**Sent:** Wednesday, June 29, 2016 9:16 AM  
**To:** Boyd, Jeremy (DHHS)  
**Cc:** Thelen, Beverly (DHHS)  
**Subject:** RE: Real Alternatives  
**Attachments:** MI 1st Quarter Report 10-1-15 to 12-31-15.pdf; MI 2nd Quarterly Report Email version.pdf

Good morning Jeremy,

Attached are the two most recent quarterly reports from Real Alternatives

*Barbara (Quess) Derman, MSW*  
Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

**From:** Boyd, Jeremy (DHHS)  
**Sent:** Tuesday, June 28, 2016 4:50 PM  
**To:** Derman, Barbara (DHHS) <[DermanB@michigan.gov](mailto:DermanB@michigan.gov)>  
**Cc:** Thelen, Beverly (DHHS) <[ThelenB7@michigan.gov](mailto:ThelenB7@michigan.gov)>  
**Subject:** FW: Real Alternatives  
**Importance:** High

Hi Barbara,

I am Jeremy Boyd and I am the Population Health Budget Section Manager for DHHS. I have a legislative request below to provide the most recent quarterly report for the Real Alternatives (Counseling of Women during Pregnancy) contract. The attached report list you as the program contract. I was wondering if you could provide the report to me and if you are not the right person could you please help direct me to someone that could help me.

Thanks,

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Population Health Budget Section Manager  
S17-284-4272

**From:** Boyd, Jeremy (DHHS)  
**Sent:** Tuesday, June 21, 2016 4:33 PM  
**To:** Mires, Melissa (DHHS) <[MiresM@michigan.gov](mailto:MiresM@michigan.gov)>; Thelen, Beverly (DHHS) <[ThelenB7@michigan.gov](mailto:ThelenB7@michigan.gov)>  
**Subject:** RE: Real Alternatives

Hi Melissa and Beverly,

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Thanks,

**REAL ALTERNATIVES  
COUNSELING FOR WOMEN DURING PREGNANCY  
MISC PUBLIC HEALTH**  
**10/1/2013 - 9/30/2016**

Contract	Date Received	Amount	CODING	CONTRACT #:	20142043
AGREEMENT AMT:	12/17/2013	\$ 700,000	Grant #: 252208	FED ID#:	2232863660
AMENDMENT #1:	9/18/2014	\$ 700,000	Grant phase: 14	MC (PDT):	001
AMENDMENT #2:	2/25/2014	\$ 700,000	ODCP Grant #:	COMM CODE:	94662
AMENDMENT #3:	4/27/2015	\$ 700,000	Match %:	INDEX:	83122
AMENDMENT #4:	9/21/2015	\$ 1,500,000	% of Match Req:	Contract Admin	KRISTI BROESSEL
AMENDMENT #5:			Project # & Pha:	Admin Ph#	517-241-4012
Special Notes/Comments:		Grant Acct:	Shawn R.	Shawn R.	LAURA GEIST
VENDOR		Budget Liaison:	Bev Thelen	Bev Thelen	CMS Consultant
SEND FSR'S TO BARBARA (QUESS) DERMAN					
FOR APPROVAL PRIOR TO PAYING:					
PCA SS Aboe.	\$ -	\$ 132,092.19	\$ 517,907.81	\$ 50,000.00	\$ 800,000.00 Analyst/Accr Ph#
PCA #	84691	\$ 84692	\$ 84692	\$ 84692	517-241-5557 Accr. Tech
Percentage %	0.00%	8.81%	34.53%	3.33%	Acct. Tech, Ph#
Approp/Fund	14289.0100	14289.0100	14289.0100	14289.0100	CONTR CODE:
AOBI	7747	7747	7747	7747	Fin. Contact: CLIFFORD W. MCKEOWN
Date:	Completed by:	AY	2015	Contact Title:	DIRECTOR OF FINANCE
6/9/2015	BK	PFI18613-001	NR105285-091	Telephone:	717-541-7833
		Initial Amount	\$ - \$ 36,453.00	\$ - \$ 567,907.81	Fax:
		Pay/Enc/Rec Bal	\$ 36,453.00	\$ - \$ 0.00	Email: RA.FINANCER@COMCAST.NET
		Prog/Proj Name:			
		Source:			
			Cars Expd by PCA		EXPENDITURES
DATE	CUR DOC #	DESCRIPTION	\$ 132,092.19	\$ 517,907.81	Current Total
3/17/2014	W1309558	OCT	\$ 3,061.48	\$ 50,000.00	Expend. Paid
3/17/2014	W1309558	NOV	\$ 3,679.60	\$ 238,422.12	Balance
3/17/2014	W1309558	DEC	\$ 2,327.25		
3/18/2014	W1309562	JAN	\$ 10,074.31		
4/4/2014	W4311120	FEB	\$ 11,410.98		
6/27/2014	W4319278	MAR	\$ 11,658.77		
8/27/2014	W4319276	APR	\$ 8,104.15		
8/27/2014	W4319278	MAY	\$ 9,038.01		
8/27/2014	W4319278	JUN	\$ 19,694.78		
9/2/2014	W1319549	JUL	\$ 15,889.66		
9/2/2014	GE139400	Correct PCA per Amendment	\$ (95,639.19)	\$ 95,639.19	
12/2/2014	W5503103	AUG	\$ 23,591.25		
12/2/2014	W5503103	SEP	\$ 12,561.75	\$ 13,286.23	
12/29/2014	W5504677	OCT	\$ 25,724.84		
1/3/2015	W5506378	NOV	\$ 20,357.54		
2/5/2015	W5507017	DEC	\$ 22,725.18		
4/8/2015	W5510154	JAN	\$ 27,040.97		
4/8/2015	W5510154	FEB	\$ 23,138.76		
5/1/2015	W5511877	MAR	\$ 27,249.65		
9/2/2015	W5513380	APR	\$ 30,313.88		
8/5/2015	W5516527	MAY	\$ 45,920.52		
8/5/2015	W5516593	JUN	\$ 52,816.29		
8/3/2015	W5518993	JUL	\$ 45,405.88		
11/1/2015	W5602291	AUG	\$ 46,848.31		
11/1/2015	W5602291	SEP	\$ 38,850.88	\$ 3,153.59	
1/12/2016	W5605019	OCT	\$ 30,609.48		
1/12/2016	W5605019	NOV	\$ 29,066.47		
2/1/2016	W5606128	DEC	\$ 32,420.01		
3/1/2016	W5608537	JAN	\$ 34,811.91		
3/30/2016	W5609318	FEB	\$ 18,139.34		
4/28/2016	W5611126	MAR	\$ 69,508.81		
6/1/2016	W5613312	APR	\$ 147,957.36		
		PCA Balance:	\$ -	\$ -	\$ 561,577.88
<input type="checkbox"/> Contract Finalization Information		Detailed Match Requirement Info			ADVANCE INFORMATION
<input type="checkbox"/> Final FSR Paid / Date		YTD Gross Billing	\$ 938,422.12	Eligible Advr:	\$ 250,000.00
<input type="checkbox"/> Revised Final Paid Date				AMOUNT	
<input type="checkbox"/> Copy of Year-end estimate in the binder		YTD Match	\$ -		\$ 116,666.00
<input type="checkbox"/> AF & Enc are fully liquidated/adjustments complete		YTD Match Required	\$ -	ORIGINAL ADVANCE:	
<input type="checkbox"/> Final FSR is marked Final (unless all money was expended)		Difference	\$ -	ADJUSTMENTS:	
<input type="checkbox"/> Final FSR is properly signed		% of Expenditures	0%		
Is there an outstanding Advance?		Match to be Posted			
<input type="checkbox"/> If yes, is there a new year contract to support it?					
<input type="checkbox"/> If no, cannot send contract info to Record Center					
<input type="checkbox"/> If yes, Copy of Advance Confirmation in Binder?					
<input type="checkbox"/> MAN Expenditures/Final FSR/Log sheet match \$Amount		Advance Balance:			\$ 116,666.00
Accountant Tech's initials & date: Accountant's initials for review & date:					

**Derman, Barbara (DHHS)**

---

**From:** Thelen, Beverly (DHHS)  
**Sent:** Wednesday, June 29, 2016 7:44 AM  
**To:** Boyd, Jeremy (DHHS); Derman, Barbara (DHHS)  
**Subject:** RE: Real Alternatives  
**Attachments:** MISC PH 14.xlsx

Jeremy, This is the spreadsheet that is contained in the T drive that accounting maintains. I have attached the current report. Are you looking for additional information from Quess ? Thanks

**From:** Boyd, Jeremy (DHHS)  
**Sent:** Tuesday, June 28, 2016 4:50 PM  
**To:** Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Cc:** Thelen, Beverly (DHHS) <ThelenB7@michigan.gov>  
**Subject:** FW: Real Alternatives  
**Importance:** High

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S17-284-4272

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**To:** Boyd, Jeremy (DHHS) <[BOYDJ1@michigan.gov](mailto:BOYDJ1@michigan.gov)>  
**Subject:** Real Alternatives

**Derman, Barbara (DHHS)**

---

**From:** Boyd, Jeremy (DHHS)  
**Sent:** Wednesday, June 29, 2016 8:56 AM  
**To:** Thelen, Beverly (DHHS); Derman, Barbara (DHHS)  
**Subject:** RE: Real Alternatives

Sue Frey was looking for a "quarterly report from the vendor". I'm not sure what that would be. Do they provide statistics maybe about how many clients they served or something to that affect? I think it might have been something that we have provided in the past. We could also provide the annual legislative report as well.

**From:** Thelen, Beverly (DHHS)  
**Sent:** Wednesday, June 29, 2016 7:44 AM  
**To:** Boyd, Jeremy (DHHS) <BOYDJ1@michigan.gov>; Derman, Barbara (DHHS) <DermanB@michigan.gov>  
**Subject:** RE: Real Alternatives

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Thanks,

Jeremy Boyd  
Population Health Budget Section Manager  
517-284-4272

**From:** Boyd, Jeremy (DHHS)  
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**To:** Mires, Melissa (DHHS) <MiresM@michigan.gov>; Thelen, Beverly (DHHS) <ThelenB7@michigan.gov>  
**Subject:** RE: Real Alternatives

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Thanks,

**Derman, Barbara (DHHS)**

---

**From:** Derman, Barbara (DHHS)  
**Sent:** Wednesday, August 03, 2016 6:58 PM  
**To:** Charest, Deanna (DHHS); Dunbar, Paulette Dobynes (DHHS)  
**Subject:** RE: Director's Office Assignment-Log#07261603 DRAFT Response to Rep. Singh's legislative inquiry into the Real Alternatives Program in Michigan  
**Attachments:** Response to legislative inquiry into the Real Alternatives Program in Michigan.docx; Representative Singh Letter.pdf

Here is a Draft Responses to Rep. Singh's questions.

*Barbara (Quess) Derman, MSW*

Public Health Consultant, Reproductive & Preconception Health  
Michigan Department of Health and Human Services  
PO Box 30195, 109 W. Michigan Ave., Lansing, Michigan 48909  
Phone: 517-335-8696 Fax: 517-335-8822 Cell: 517-449-5968  
[DermanB@michigan.gov](mailto:DermanB@michigan.gov)

See below.

**From:** Mayes, Nanette (DHHS)  
**Sent:** Friday, July 29, 2016 3:21 PM  
**To:** Dunbar, Paulette Dobynes (DHHS) <[dunbarp@michigan.gov](mailto:dunbarp@michigan.gov)>; Charest, Deanna (DHHS) <[CharestD@michigan.gov](mailto:CharestD@michigan.gov)>; Said, Manal (DHHS) <[SaidM@michigan.gov](mailto:SaidM@michigan.gov)>  
**Cc:** Fink, Brenda (DHHS) <[FinkB@michigan.gov](mailto:FinkB@michigan.gov)>; Bouters, Janese (DHHS) <[BoutersJ@michigan.gov](mailto:BoutersJ@michigan.gov)>  
**Subject:** FW: Director's Office Assignment - Log #07261603 May Contain Personal Health Information  
**Importance:** High

Please see the attached assignment.

**From:** Bouters, Janese (DHHS)  
**Sent:** Friday, July 29, 2016 3:12 PM  
**To:** Mayes, Nanette (DHHS) <[MayesN@michigan.gov](mailto:MayesN@michigan.gov)>  
**Subject:** FW: Director's Office Assignment - Log #07261603 May Contain Personal Health Information

Hi Nanette,

I believe this one falls within your area. Please let me know if not.

Please see Paula's instructions below. Due to her office by Aug 10 (Wed).

Thanks a lot!

Janese

**From:** Anderson, Paula (DHHS)  
**Sent:** Friday, July 29, 2016 2:50 PM  
**To:** LyonCallo, Sarah (DHHS) <[lyoncallos@michigan.gov](mailto:lyoncallos@michigan.gov)>  
**Cc:** Bouters, Janese (DHHS) <[BoutersJ@michigan.gov](mailto:BoutersJ@michigan.gov)>  
**Subject:** FW: Director's Office Assignment - Log #07261603 May Contain Personal Health Information

~~Please assign a staff member to prepare a draft response for Director Lyon's signature. In order to meet the deadline and to afford time for Sue to review, the draft should be sent to our office no later than COB on 8/10. Along with Karla Ruest, please copy Susan Moran. Thanks.~~

**From:** Danieli, Sharon (DHHS)  
**Sent:** Friday, July 29, 2016 1:22 PM  
**To:** Anderson, Paula (DHHS) <[AndersonP3@michigan.gov](mailto:AndersonP3@michigan.gov)>  
**Subject:** Director's Office Assignment - Log #07261603 May Contain Personal Health Information

Please note this email or attachment(s) may contain Personal Health Information (PHI). Please review carefully before forwarding this email or attachment(s).

Hi Paula,

Please prepare a response for the Director's signature by 8/12/16. Please copy Karla Ruest on the response as well.

As you know, the GOV Logs have a turnaround time of 5 business days and the regular Logs have a turnaround time of 10 business days.

If you have any questions, please let me know.

Thanks,

Sharon



69TH DISTRICT  
STATE CAPITOL  
P.O. BOX 30014  
LANSING, MI 48909-7514  
PHONE: (517) 373-1786  
FAX: (517) 373-5717  
E-MAIL: samsingh@house.mi.gov

MICHIGAN HOUSE OF REPRESENTATIVES

**SAM SINGH**  
HOUSE DEMOCRATIC FLOOR LEADER

July 21, 2016

COMMITTEES:  
APPROPRIATIONS  
SUBCOMMITTEES:  
HIGHER EDUCATION,  
MINORITY VICE CHAIR  
AGRICULTURE AND  
RURAL DEVELOPMENT  
GENERAL GOVERNMENT  
GOVERNMENT OPERATIONS

Nick Lyon  
Director  
Michigan Department of Health & Human Services  
Capitol View Building  
201 Townsend Street  
Lansing, Michigan 48913

Dear Director Lyon,

I write to you today to request a legislative inquiry into the state-funded Real Alternatives Program that funds crisis pregnancy centers in Michigan. Concerns regarding transparency of such organizations that receive state funds has been an ongoing issue. The purpose of my inquiry is to seek specific information regarding the various types of services crisis pregnancy centers provide to the women in communities around the state. In addition, I would like to know more about what standards such centers are held to in terms of medically accurate and objective information provided to patients, whether those providing such information are required to have a medical license as well as privacy standards for those seeking services. I respectfully request the information to the following questions:

1. What state funds, if any, are directly or indirectly allocated to crisis pregnancy centers in the state? Please provide a list of names and locations of such organizations that receive state funding.
2. What federal funds, if any, are directly or indirectly allocated to crisis pregnancy centers in the state? Please provide a list of names and locations of such organizations receiving federal funding.
3. How many women access services at state-funded crisis pregnancy centers on an annual basis? What are the demographic data of woman accessing the services of a crisis pregnancy center including, but not limited to age ranges, race, education level, geographic region of the state?
4. What services, both medical and non-medical, are provided by state-funded crisis pregnancy centers? How are clients informed of available services as well as what services are not provided?
5. What medical and legal standards are state-funded crisis pregnancy centers held to in terms of providing medically accurate and objective information to clients? What are the medical and legal ramifications for a state licensed medical professional or any member of staff at such a center carry for providing medically inaccurate information including, but not limited to alleged links between abortions and breast cancer, the effects of abortion on future fertility and the effects of abortion on mental health?
6. Are state-funded crisis pregnancy centers required to disclose their religious affiliation to clients seeking services? If not, do any voluntarily disclose their religious affiliation?
7. Are any state licensed medical professional required to be on the premises or on the staff of a crisis pregnancy center? Whether required or not, how many licensed medical professionals are

- currently on staff at state-funded pregnancy centers? Do any crisis pregnancy centers inform clients whether or not the facility has any state licensed medical professionals on the premises or on its staff?
8. Do any state-funded crisis pregnancy centers provide ultrasound examinations? If so, who performs and interprets the ultrasound how are the results disclosed to clients, how are records maintained, and do clients have the ability to take a record of their ultrasound results with them?
  9. Do crisis pregnancy centers collect any confidential medical information through their intake, examination process or other means? If so, how are such medical records are stored and maintained? Who has access to them and are they in compliance with HIPAA or any other federal and state requirements governing medical privacy?
  10. How are billing rates and reimbursements for the state calculated? How do those rates compare to Medicaid billing rates?
  11. How do state-funded crisis pregnancy centers measure success of their goals? Does the state require performance tracking or a progress dashboard of any kind?

Thank you for your time and attention to this matter. I look forward to hearing your response. In the meantime, if you have any questions or concerns please do not hesitate to contact my office at (517) 373-1786 or by email at [samsingh@house.mi.gov](mailto:samsingh@house.mi.gov).

Sincerely,



Sam Singh  
House Democratic Floor Leader  
69<sup>th</sup> District

## **Response to legislative inquiry into the Real Alternatives Program in Michigan**

- 1. What state funds, if any, are directly or indirectly allocated to crisis pregnancy centers in the state? Please provide a list of names and locations of such organizations that receive state funding.**

The Real Alternatives Program is the contracted provider for the Michigan Pregnancy and Parenting Support Services Program. The program was allocated \$700,000 in general funds for Fiscal Year 2014. Due to a slow start up, the program was significantly underspent. As a result the FY 14 contract was extended to allow for expenditure of the funding. The program was allocated another \$800,000 in general funds for Fiscal Year 2015. The multi-year contract was extended again to the period 10/1/13 – 9/30/16 for the total amount of \$1,500,000 (\$700,000 FY14 and \$800,000 FY15). The program was allocated \$50,000 for FY 2016. The contract was amended in June of 2016 to add this amount and was extended to December 31, 2016.

Real Alternatives is a nonprofit corporation headquartered in Harrisburg, Pennsylvania. As of March 31, 2016, Real Alternatives has contracted with nine service providers in Michigan supporting a total 28 service sites, as reported in their most recent quarterly report. The services providers include:

Bethany Christian Services  
Catholic Charities, Diocese of Kalamazoo  
Catholic Charities of South East Michigan  
Catholic Charities of West Michigan  
Catholic Social Services Washtenaw County  
Lennon Pregnancy Center, Dearborn Heights, MI  
Pregnancy Aid, Detroit, MI  
St. Vincent Catholic Charities, Lansing, MI  
Women's Care Center, Niles, MI

- 2. What federal funds, if any, are directly or indirectly allocated to crisis pregnancy centers in the state? Please provide a list of names and locations of such organizations receiving federal funding.**

The Michigan Pregnancy and Parenting support Services Program contract with Real Alternatives has not included any federal funds in previous years, however the FY 2017 State Budget allocated \$400,000 of TANF revenue for this program, indicating it must promote childbirth, alternatives to abortion and grief counseling (Sec. 1307 of PA 268 of 2016).

- 3. How many women access services at state-funded crisis pregnancy centers on an annual basis? What are the demographic data of women accessing the services of a crisis pregnancy center including, but not limited to age ranges, race, education level, geographic region of the state?**

As of March 31, 2016 Real Alternatives reported a total of 2,658 clients seen since the beginning of the program in October, 2013. After a slow start, the program has grown each year, reporting 403 clients served in the first year; 1,379 clients in the second year; and 876 in the first two quarters of this fiscal year.

4. What services, both medical and non-medical, are provided by state-funded crisis pregnancy centers? How are clients informed of available services as well as what services are not provided?

Section 1307 of PA 268 of 2017 requires the following services for the qualified service providers: free counseling, support; and referral services to eligible women during pregnancy through 12 months after birth with the stated goals for client outcomes: an increase in client support, in childbirth choice, adoption knowledge, parenting skills, and abstinence education.

The state funding contract with Real Alternatives identifies the following services to be provided free of charge to pregnant, non-pregnant and parenting women: pregnancy testing, evaluation of client needs, supportive counseling, parenting education and referrals for prenatal, pediatric and other medical care, social services and other support services. The following services are identified to be offered to women who present for services but are found not to be pregnant: information about the risks of sexually transmitted diseases, relationship counseling, decision-making counseling, chastity information, teen pregnancy prevention programs, and counseling to modify risk-taking behavior.

Neither the funding legislation nor the state contract require that the program inform clients about what specific services are offered and what services are not offered through the program. The legislation specifies the goal of promoting childbirth, alternatives to abortion, and abstinence education. The contract indicates that all service providers must operate an alternatives to abortion program and have a stated policy of actively promoting childbirth instead of abortion and must agree not to promote, refer, or counsel abortion as an option to a crisis or unplanned pregnancy. The contract also indicates that providers must understand that funding for alternative to abortion services does not include funding for the provision, referral, or advocacy of contraceptive services, drugs, or devices; and must provide abstinence education as the best and only method of avoiding unplanned pregnancies and sexually transmitted infections.

5. What medical and legal standards are state-funded crisis pregnancy centers held to in terms of providing medically accurate and objective information to clients? What are the medical and legal ramifications for state licensed medical professional or any member of staff at such a center carry for providing medically inaccurate information including, but not limited to alleged links between abortions and breast cancer, the effects of abortion on future fertility and the effects of abortion on mental health?

While some U.S. cities, counties, and one state, California, have legislated standards for crisis pregnancy centers to provide medically accurate information, accurately inform clients of the scope of their services, or provide information about comprehensive reproductive health services, we are not aware of any regulation or licensing of such centers in Michigan.

Michigan Pregnancy and Parenting Support Services Program operated by Real Alternatives does not operate or present itself as a medical care program. Providers offer free self-administered pregnancy test kits and provide counseling and referrals; some, but not all, providers offer food, clothing and/or furniture pantry visits for clients. The state contract specifies that all services are provided utilizing trained counselors (degreed, non-degreed and volunteers). Real Alternatives requires their providers to

submit their counselor training materials, policies, and procedure manuals for evaluation and they provide training and monitor sites.

The state contract requires that service providers establish and maintain referral lists to public and non-profit organizations providing care to mothers and infants to assure ongoing care and services. Referral sources must include: referrals for prenatal and pediatric care, medical care, social services and support services organizations. Providers are required to assure to Real Alternatives that their referral sources are pro-life; and are required to evaluate referral organizations to assure they comply with client needs.

The state contract requires that providers assure the following client safe guards: Must be nondiscriminatory, serve all eligible clients including those with limited English proficiency, maintain client confidentiality, provide handicapped accessible services, and assure services are provided in a respectful non-judgmental, and culturally sensitive manner. The contract requires all provider staff and volunteers have state police and Child Abuse background check clearances.

**6. Are State-funded crisis pregnancy centers required to disclose their religious affiliation to clients seeking services? If not, do any voluntarily disclose their religious affiliation?**

The only contractual requirement regarding religion in the state funded program is that providers must agree not to promote the teaching or philosophy of any religion or religious organization while providing program services to the client. Most of the sub-contracted providers are religiously affiliated programs and provide services within their facilities. For faith-based providers, the contract work plan describes prohibited spiritual/religious activities and the required separation in terms of time and location between program activities and spiritual activities if a client requests spiritual support in addition to program services.

**7. Are any state licensed medical professional required to be on the premises or on the staff of a crisis pregnancy center? Whether required or not, how many licensed medical professionals are currently on staff at state-funded pregnancy centers? Do any crisis pregnancy centers inform clients whether or not the facility has any state licensed medical professionals on the premises or on its staff?**

The state funded Real Alternatives program does not require that its crisis pregnancy centers or service sites have licensed medical professional on the premises. Staff and volunteers are required to have training reviewed by the program according to its standards for counseling, but are not required to disclose their training or licensure by the state contract.

**8. Do any state-funded crisis pregnancy centers provide ultrasound examinations? If so who performs and interprets the ultrasound? How are the results disclosed to clients, how are records maintained, and do clients have the ability to take a record of their ultrasound results with them?**

The state funded Real Alternatives program does not include ultrasound examinations in its scope of services and does not provide ultrasounds as a part of its pregnancy and parenting support services. Providers are required to have referral resources for medical care and services.

A listing of free ultrasound examinations and supervising physicians is maintained on MDHHS Informed Consent for Abortion website. However, this listing of sites is not connected with the Real Alternatives state funded program and does not appear to have overlapping sites.

9. Do Crisis pregnancy centers collect any confidential medical information through their intake, examination process or other means? If so, how are such medical records stored and maintained? Who has access to them and are they in compliance with HIPAA or any other federal and state requirements governing medical privacy?

As noted above, the state funded Real Alternatives program is a non-medical program. However, given that clients are provided pregnancy test kits, counseling, education, and referral services that are then billed and reported to Real Alternatives, they do collect and handle personal, confidential information. Providers are required to assure confidentiality as part of the contract and have site review monitoring by Real Alternatives. Due to the slow start up of this program, MDHHS staff have not yet conducted any state site reviews for this program. We intend to begin to conduct service site reviews in FY 2017 to review compliance with the state contract.

10. How are billing rates and reimbursements for the state calculated? How do those rates compare with Medicaid billing rates?

Billing rates for the Real Alternatives program were established in consultation with the MDHHS Division of Contracts, Division of Family & Community Health and Real Alternatives at the beginning of this contract.

Since the Real Alternatives is not a medical program, comparison with Medicaid billing rates is difficult and the services provided are not equivalent in terms of medical requirements, however a comparison of rates for something like a pregnancy test, a counseling visit, or class can be approximated:

- a) The rates for reimbursement for counseling or referral time (using non-licensed staff) in the Real Alternative program is \$1.09 per minute. The Medicaid rate for the professional preventive health counseling visit in the Maternal Infant Health Program (MIHP) program (requiring licensed staff) would be \$60.72 (minimum half hour visit)
- b) The rate for a class for the Real Alternatives program (parenting class, abstinence class) is \$21.80 (non-licensed staff). The Medicaid rate for the MIHP program is \$29.46 for birthing class and \$39.46 for parenting class (licensed staff).
- c) The Real Alternatives program rate for a self-administered pregnancy test kit is \$10.90. The reimbursement rate for a urine pregnancy test run as part of a family planning visit in a Title X Family Planning clinic is \$4.74.

11. How do state-funded crisis pregnancy centers measure success of their goals? Does the state require performance tracking or a progress dashboard of any kind?

The program initially set a client performance goal of 2000 per year. As of March 31, 2016, their second quarter report for FY 2016, (the 3<sup>rd</sup> year of the program) they had served a total 2,658 clients, 876 during the first half of the fiscal year.

The state contract with Real Alternatives requires reporting of the following:

- a) Provider training and monitoring activities
- b) Expenditures
- c) Clients Served: by age, client type (pregnant, non-pregnant, parenting women), race, ethnicity, and county
- d) Services Provided: by counseling type, referral type, and classes, Hotline calls/referrals, and public outreach activities
- e) Report of referrals for Prenatal care, Pediatric care
- f) Report of client outcomes
  - a. Clients choosing childbirth
  - b. Clients reporting Prenatal care visit
  - c. Clients reporting Pediatric care visit
  - d. Clients reporting infants up-to-date on Immunizations
  - e. Clients reporting felt supported at end of counseling visit